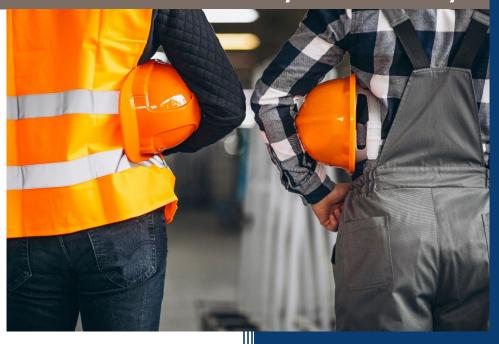


2023

Salary Survey



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Results Summary

Sample Statistics

 A total 1,541 members of APEGS completed the survey from February 2 to March 6, 2023. Of those, 1,438 are employed full-time as engineers or geoscientists.

Salary Statistics (Full-time Employees)

- o The average salary (not including bonus) is \$114,143 (up 1.1% from \$112,940 in 2022).
- o The median salary (not including bonus) is \$105,000 (up 0.96% from \$104,000 in 2022).
- o Fifty percent of salaries fall between \$82,000 and \$137,697.
- o Ninety percent of salaries fall between \$63,000 and \$193,800.

Additional Income

- Over two thirds (70.9%) of members who participated in the survey report receiving bonuses. This is consistent with previous findings (68.8% in 2022).
- The median bonus is \$6,000, including those who receive none, representing an increase from previous results (\$5,000 in 2022).

Overall Statistics

- Nearly all respondents (95.4%) indicated their employer pays for benefits (including pension plan, sickness and disability insurance, life insurance, health plan, dental plan).
- Eight in ten (87.5%) indicated their employer pays for their participation in professional development activities (such as paid leave travel expenses, course fees, course materials).
- o 91.4% mentioned that their employer pays for APEGS annual dues.
- 19.2% have permission to consult.
- Overall, 19.4% of responding members are women with close to one half (39.2%) having five years of experience or less in their profession.
- Nearly all respondents work full-time (98.1%).

Differences by Industry, Sector and Discipline

- The median salary for full-times employees in the public sector is \$109,000 and the median salary in the private sector is \$103,000.
- o Highest paying discipline: Geological/Mining/Petroleum (Median: \$118,500).
- o Highest paying industry: Resource Industry Except Oil & Gas (Median: \$128,169).
- o Highest paying job function: Corporate Management (Median: \$165,000).

Regression Analysis

 Professional designation (P.Eng. and/or P.Geo.), supervision scope and job environment are the top three predictors of salary.

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INTRODUCTION, METHODOLOGY AND RESEARCH NOTES

Goals and Objectives

In November 2022, the Association of Professional Engineers and Geoscientists of Saskatchewan (APEGS) contracted Insightrix Research to conduct a salary survey of their members. The survey inquired about base salary for the 2022 year, bonuses received, hours worked, education, work duties, and other factors that may be related to salary. Salary surveys have been conducted by APEGS in previous years and so, for some questions, it is possible to compare current results to the past.

Survey Completion Results

APEGS provided Insightrix with a contact list of 6,943 members, including professional engineers, professional geoscientists, engineers-in-training, geoscientists-in-training, and limited members. Insightrix invited members to participate in the study via email, which included a unique link for each member to provide their responses. Surveys were completed between February 2 and March 6, 2023. A total of 1,541 members completed the survey representing a 22% response rate.

Data Accuracy

Those who provided annual salaries greater than \$300,000 and/or bonuses equal to or higher than their annual salary were asked to verify their response before proceeding further within the survey. Only responses from respondents who are currently employed in engineering or geoscience are reported.

Analysis of Results

Data have been presented with means, medians, upper, and lower quartiles, as well as 5th and 95th percentiles. Where possible, tables include detailed cross-tabulations broken down by education and experience. Due to confidentiality restrictions and respect for the privacy of those who took the survey, not all statistics can be reported, nor can all categories be broken into smaller ranges. Categories with fewer than ten members are not shown. Unless otherwise specified, annual salaries reported within the report reflect annual salary including commissions. Respondents who report being unemployed, retired, do not work as an engineer or geoscientist, or work zero hours a week are excluded from salary calculations.

A lasso regression model was used to produce a formula that allows members to predict their salary by entering their own ratings.

Statistical Notes

Although the mean, or arithmetical average, is a more familiar statistic, the median, or middle value is often more descriptive and is not affected by extreme high or low values. The median is the value at which one half of responses are higher and the other half of responses are lower. For this reason, the median is suggested as the more reliable statistic throughout this report. Where applicable, both statistics are mentioned.

In general:

When mean is higher than median:

There are some very high values and more moderate to low values.

When median is higher than mean:

There are some very low values and more moderate to high values.

In a salary survey:

When % change in mean is negative and % change in median is positive:

This may suggest that most of the group is established (many moderate to high values) with some entry-level candidates (some very low values).

When % change in mean is positive and % change in median is negative:

This may suggest that most of the group is around entry-level (many low to moderate values) with some very high paying positions (some high values).

When % change in median is positive, higher than % change mean:

This may suggest that most of the group is very established and seeing steady salary increases, while highest-paying positions are not seeing such large increases. This may also indicate only a few entry level candidates compared to the number of established individuals.

When % change in mean is positive, higher than % change median:

This may suggest that most of the group is very established and seeing steady salary increases, while highest-paying positions are seeing even larger increases. This may also indicate very few entry-level candidates compared to the number of established individuals.

Study Results

CHARTS AND TABLES:

General legend for salary charts:

Percentiles 75 and 25

(High and Low Quartiles)

Beige Boxes

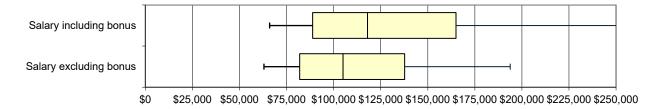
One half of salaries fall between these values.

Percentiles 5 and 95

Black lines

Ninety percent of salaries fall between these values.

Total Salary (Full-Time)

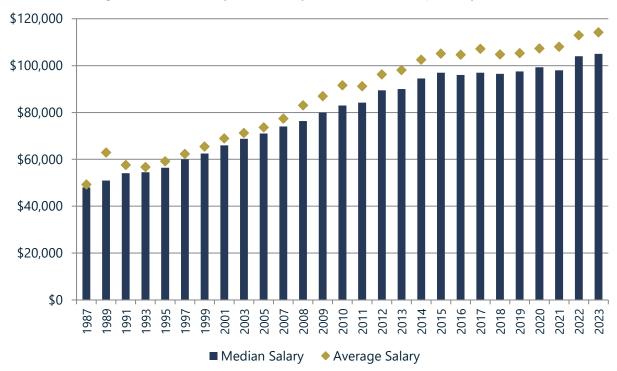


Total Salary (Full-Time and Part-Time)

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Full time	Base Salary	1,428	98.2%	\$114,143	\$63,000	\$82,000	\$105,000	\$137,697	\$193,800
position	Salary incl. bonus			\$137,515	\$66,003	\$88,910	\$118,000	\$165,000	\$290,000
Part time position, self	Base Salary	26	1.8%	\$92,439	\$15,000	\$43,680	\$67,700	\$130,000	\$220,000
employed, casual etc. and not full time	Salary incl. bonus			\$111,676	\$15,000	\$50,000	\$91,000	\$155,000	\$300,000
Total	Base Salary	1,454	100.0%	\$113,755	\$62,000	\$81,682	\$105,000	\$137,500	\$195,000
Total	Salary incl. bonus			\$137,051	\$65,400	\$88,000	\$118,000	\$165,000	\$290,000

Change in Salary





	Median	Average
	Salary	Salary
1987	\$48,000	\$49,269
1989	\$50,928	\$62,887
1991	\$54,110	\$57,578
1993	\$54,480	\$56,703
1995	\$56,400	\$59,142
1997	\$60,000	\$62,266
1999	\$62,500	\$65,401
2001	\$66,000	\$68,877
2003	\$68,800	\$71,210
2005	\$71,008	\$73,607
2007	\$74,000	\$77,374
2008	\$76,352	\$83,025
2009	\$80,000	\$86,908
2010	\$82,950	\$91,548
2011	\$84,224	\$91,154

2012	\$89,472	\$96,219
2013	\$90,000	\$98,030
2014	\$94,500	\$102,475
2015	\$97,000	\$105,111
2016	\$96,000	\$104,628
2017	\$97,000	\$107,130
2018	\$96,485	\$104,743
2019	\$97,500	\$105,287
2020	\$99,265	\$107,298
2021	\$98,022	\$108,008
2022	\$104,000	\$112,940
2023	\$105,000	\$114,143

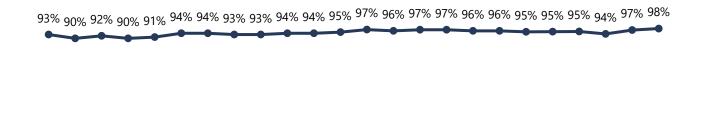
Employer Paid Benefits

		Yes	No/NA†	Total
Fundamental Proofs (Province along sides on life incomes at a	Count	1,398	68	1,466
Employer Paid Benefits (Pension plan, sickness, life insurance etc.)	Percent	95.4%	4.6%	100.0%
Fundamental Proof to (Professional Proof and addition)	Count	1,283	183	1,466
Employer Paid Benefits (Professional Development activities)	Percent	87.5%	12.5%	100.0%
D	Count	1,340	126	1,466
Does your employer pay for your APEGS annual dues?	Percent	91.4%	8.6%	100.0%
D	Count	216	1250	1466
Does your employer pay for you to attend the APEGS Annual Meeting?	Percent	14.7%	85.3%	100.0%

[†] N/A grouped with No.

Additional Benefits

Almost all (98%) respondents indicated that their employer offers additional benefits.



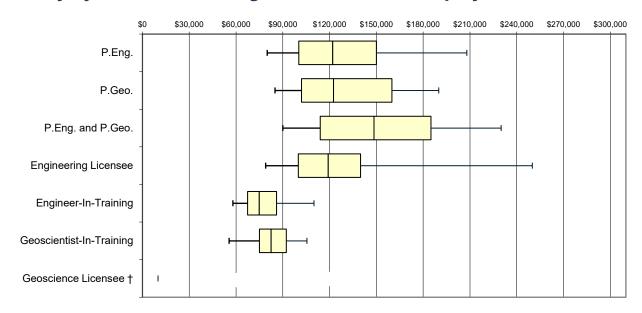
Salary by Year of B.Sc.

	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
1976 & Prior	12	0.9%	\$144,287	\$40,000	\$96,250	\$144,722	\$180,000	\$300,000
1977†								
1978†								
1979†								
1980†								
1981†								
1982†								
1983†								
1984†								
1985†								
1986†								
1987	12	0.9%	\$153,706	\$10,000	\$102,500	\$181,699	\$191,989	\$248,000
1988	12	0.9%	\$182,422	\$120,000	\$147,000	\$185,416	\$207,919	\$240,000
1989†								
1990†								
1991†								
1992	11	0.8%	\$141,939	\$90,000	\$100,000	\$130,000	\$177,100	\$220,000
1993†								
1994	16	1.2%	\$164,287	\$18,000	\$138,415	\$155,000	\$184,500	\$320,000
1995	15	1.1%	\$167,404	\$110,000	\$139,000	\$160,000	\$190,000	\$250,000
1996	18	1.3%	\$178,374	\$75,000	\$175,000	\$187,500	\$205,000	\$275,000
1997	16	1.2%	\$150,161	\$43,680	\$131,225	\$147,500	\$177,750	\$230,000
1998†								
1999	19	1.4%	\$146,390	\$75,000	\$112,590	\$140,000	\$160,000	\$250,000
2000	22	1.6%	\$135,495	\$77,000	\$109,000	\$127,320	\$147,000	\$210,000
2001	30	2.2%	\$144,857	\$71,000	\$108,781	\$141,500	\$165,108	\$240,000
2002	29	2.1%	\$145,153	\$60,000	\$128,000	\$144,000	\$172,000	\$215,000
2003	23	1.7%	\$145,328	\$100,169	\$120,000	\$140,000	\$174,500	\$185,000
2004	41	3.0%	\$142,961	\$85,000	\$112,000	\$140,000	\$167,000	\$210,000
2005	46	3.3%	\$135,060	\$70,279	\$112,000	\$131,750	\$153,000	\$210,000
2006	34	2.5%	\$135,666	\$86,000	\$113,000	\$132,500	\$164,000	\$185,000
2007	46	3.3%	\$117,922	\$60,000	\$101,500	\$115,500	\$135,000	\$152,000
2008	58	4.2%	\$124,109	\$50,000	\$108,000	\$124,000	\$141,780	\$190,500
2009	53	3.8%	\$121,915	\$76,000	\$105,000	\$120,000	\$135,000	\$170,000
2010	54	3.9%	\$124,576	\$84,344	\$105,000	\$119,500	\$145,000	\$176,000
2011	59	4.3%	\$116,215	\$74,000	\$95,000	\$114,000	\$135,684	\$180,000
2012	67	4.9%	\$104,314	\$63,100	\$90,522	\$106,000	\$120,000	\$142,623
2013	66	4.8%	\$104,884	\$70,144	\$92,250	\$105,000	\$115,500	\$135,000
2014	56	4.1%	\$100,632	\$72,759	\$86,891	\$99,150	\$108,000	\$144,800

2015	73	5.3%	\$101,627	\$74,000	\$86,000	\$98,000	\$111,000	\$142,000
2016	44	3.2%	\$95,482	\$68,000	\$80,000	\$90,624	\$107,250	\$140,000
2017	58	4.2%	\$86,302	\$60,000	\$75,000	\$86,500	\$100,000	\$110,000
2018	68	4.9%	\$83,757	\$60,000	\$74,125	\$82,000	\$91,500	\$110,000
2019	66	4.8%	\$78,733	\$58,000	\$70,000	\$76,500	\$87,000	\$101,000
2020	65	4.7%	\$75,386	\$58,000	\$67,000	\$72,000	\$83,962	\$98,500
2021	63	4.6%	\$71,278	\$55,000	\$67,000	\$70,500	\$75,382	\$92,000
2022	49	3.6%	\$71,257	\$60,000	\$65,000	\$69,800	\$79,500	\$86,000
	•	•	•					

[†] Data suppressed due to sample size < 10

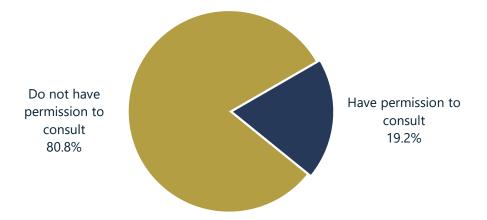
Salary by Professional Designation (Full-Time Employees)



	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
P.Eng.	900	62.8%	\$129,651	\$80,000	\$100,209	\$122,000	\$150,000	\$207,999
P.Geo.	62	4.3%	\$131,974	\$85,000	\$102,018	\$122,500	\$160,000	\$190,000
P.Eng. and P.Geo [†]								
Engineering License	13	0.9%	\$131,425	\$79,000	\$100,000	\$119,184	\$139,840	\$250,000
Engineer-in- Training	408	28.5%	\$78,704	\$58,000	\$67,410	\$74,880	\$86,000	\$110,000
Geoscientist- in-Training	35	2.4%	\$83,069	\$55,575	\$75,000	\$85,000	\$94,800	\$108,000
Geo Licensee†								

 $^{^{\}dagger}$ Data suppressed due to sample size < 10

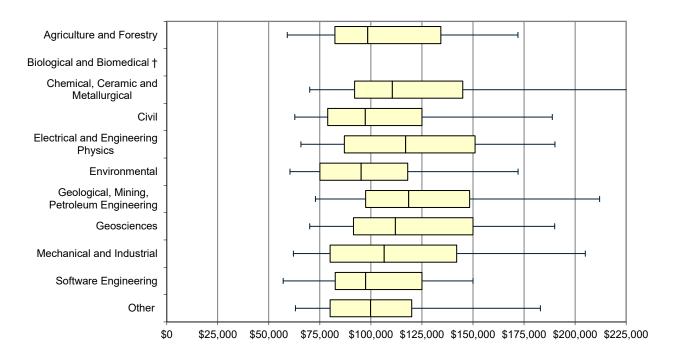
Permission to Consult



Salary by Permission to Consult – Experience (Full-Time Employees)

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
	Five years or less	35	13.1%	\$85,375	\$54,500	\$62,500	\$79,000	\$91,000	\$175,000
Have	6 to 10 years	46	17.2%	\$104,849	\$76,960	\$90,000	\$99,300	\$117,000	\$140,000
permission to consult	11 to 20 years	110	41.0%	\$128,711	\$84,344	\$106,116	\$124,950	\$141,000	\$195,000
	More than 20 years	77	28.7%	\$163,422	\$77,000	\$130,000	\$159,500	\$190,000	\$260,000
	Total	268	100.0%	\$128,929	\$66,000	\$95,000	\$120,101	\$150,000	\$210,000
	Five years or less	397	34.2%	\$80,483	\$60,000	\$68,510	\$77,000	\$88,000	\$117,200
Do not have	6 to 10 years	285	24.6%	\$102,445	\$71,000	\$89,500	\$100,300	\$113,800	\$141,000
permission to consult	11 to 20 years	326	28.1%	\$129,791	\$75,000	\$107,500	\$127,150	\$150,500	\$190,500
	More than 20 years	152	13.1%	\$164,359	\$100,500	\$138,250	\$159,000	\$189,450	\$248,000
	Total	1,160	100.0%	\$110,727	\$63,000	\$80,000	\$101,000	\$133,375	\$189,950

Salary by Discipline of Employment (Full-Time Employees)



	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Agriculture and Forestry	32	2.2%	\$105,924	\$59,000	\$82,375	\$98,400	\$134,250	\$172,000
Biological and Biomedical†								
Chemical, Ceramic and Metallurgical	66	4.6%	\$123,304	\$70,000	\$92,000	\$110,500	\$145,000	\$229,000
Civil	301	21.1%	\$105,726	\$62,688	\$78,800	\$97,200	\$125,000	\$188,831
Electrical and Engineering Physics	197	13.8%	\$121,487	\$65,686	\$87,000	\$117,000	\$151,000	\$190,120
Environmental	85	6.0%	\$103,117	\$60,320	\$75,000	\$95,163	\$118,000	\$172,070
Geological, Mining, Petroleum Engineering	142	9.9%	\$126,733	\$72,800	\$97,370	\$118,500	\$148,300	\$212,000
Geosciences: (Geology, Geophysics, Geochemistry, Hydrogeology)	76	5.3%	\$120,628	\$70,000	\$91,400	\$112,000	\$150,000	\$190,000
Mechanical and Industrial	371	26.0%	\$115,819	\$62,000	\$80,000	\$106,500	\$142,000	\$205,000
Software Engineering	34	2.4%	\$103,568	\$56,993	\$82,500	\$97,423	\$125,000	\$150,000
Other	122	8.5%	\$106,846	\$63,000	\$80,000	\$99,800	\$120,000	\$183,000

[†] Data suppressed due to sample size < 10

Discipline of Employment (Full-Time Employees)

	% working in same discipline as at graduation	% working in other discipline
Agriculture and Forestry	43.8%	56.3%
Biological and Biomedical	50.0%	50.0%
Chemical, Ceramic and Metallurgical	95.5%	4.5%
Civil	78.8%	21.2%
Electrical and Engineering Physics	94.0%	6.0%
Environmental	69.8%	30.2%
Geological, Mining, Petroleum Engineering	62.7%	37.3%
Geosciences: (Geology, Geophysics, Geochemistry, Hydrogeology)	84.6%	15.4%
Mechanical and Industrial	88.3%	11.7%
Software Engineering	50.0%	50.0%
Other	23.8%	76.2%

Salary by Discipline – Experience (Full-Time Employees)

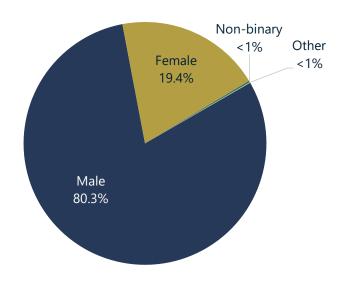
		Count	Colum n N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
	5 or fewer years†								
	6 - 10 years	11	34.4%	\$92,020	\$59,000	\$82,000	\$95,000	\$99,000	\$135,720
Agriculture and Forestry	11 - 20 years	10	31.3%	\$123,495	\$75,197	\$98,800	\$116,226	\$135,000	\$185,000
	More than 20 years†								
	Total	32	100.0%	\$105,924	\$59,000	\$82,375	\$98,400	\$134,250	\$172,000
	5 or fewer years	20	30.3%	\$99,027	\$70,250	\$80,991	\$96,000	\$106,500	\$181,150
	6 - 10 years	22	33.3%	\$108,698	\$73,500	\$97,767	\$107,225	\$124,926	\$142,000
Chemical, Ceramic and Metallurgical	11 - 20 years	14	21.2%	\$138,179	\$70,000	\$136,000	\$145,000	\$164,000	\$195,000
ea.nurgicur	More than 20 years	10	15.2%	\$183,166	\$40,000	\$148,617	\$199,500	\$229,931	\$250,000
	Total	66	100.0%	\$123,304	\$70,000	\$92,000	\$110,500	\$145,000	\$229,000

	5 or fewer years	92	30.6%	\$74,992	\$60,000	\$65,625	\$72,050	\$80,375	\$99,300
	6 - 10 years	80	26.6%	\$95,943	\$70,603	\$84,419	\$93,000	\$105,750	\$131,750
Civil	11 - 20 years	89	29.6%	\$123,765	\$84,344	\$102,765	\$119,184	\$137,500	\$189,960
	More than 20 years	40	13.3%	\$155,842	\$95,085	\$122,000	\$148,500	\$187,873	\$224,600
	Total	301	100.0%	\$105,726	\$62,688	\$78,800	\$97,200	\$125,000	\$188,831
	5 or fewer years	49	24.9%	\$81,804	\$61,440	\$70,500	\$75,000	\$86,211	\$131,610
	6 - 10 years	32	16.2%	\$105,817	\$71,000	\$91,250	\$103,750	\$116,940	\$144,000
Electrical and Engineering Physics	11 - 20 years	76	38.6%	\$133,001	\$72,000	\$108,482	\$132,000	\$156,500	\$220,000
Filysics	More than 20 years	40	20.3%	\$160,759	\$101,016	\$140,250	\$154,500	\$180,000	\$239,165
	Total	197	100.0%	\$121,487	\$65,686	\$87,000	\$117,000	\$151,000	\$190,120
	5 or fewer years	33	38.8%	\$75,116	\$55,575	\$69,000	\$72,446	\$80,000	\$115,152
	6 - 10 years	22	25.9%	\$102,831	\$72,000	\$90,000	\$98,250	\$113,000	\$140,460
Environmental	11 - 20 years	22	25.9%	\$121,673	\$95,163	\$101,500	\$116,000	\$135,000	\$172,070
	More than 20 years†								
	Total	85	100.0%	\$103,117	\$60,320	\$75,000	\$95,163	\$118,000	\$172,070
	5 or fewer years	48	33.8%	\$95,239	\$58,000	\$80,000	\$92,000	\$103,250	\$150,000
Geological,	6 - 10 years	36	25.4%	\$116,290	\$89,500	\$104,250	\$112,000	\$128,835	\$148,300
Mining, Petroleum	11 - 20 years	39	27.5%	\$144,617	\$67,000	\$124,900	\$137,844	\$172,500	\$210,000
Engineering	More than 20 years	19	13.4%	\$189,373	\$108,781	\$148,000	\$180,000	\$228,000	\$330,000
	Total	142	100.0%	\$126,733	\$72,800	\$97,370	\$118,500	\$148,300	\$212,000
Geosciences: (Geology, Geophysics,	5 or fewer years	17	22.4%	\$89,336	\$60,000	\$79,692	\$85,000	\$94,800	\$175,000

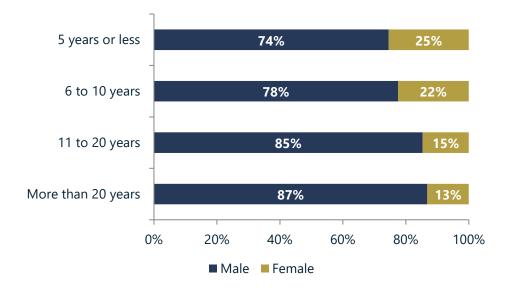
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Geochemistry, Hydrogeology)	6 - 10 years	20	26.3%	\$106,400	\$37,250	\$90,000	\$105,500	\$123,750	\$160,000
	11 - 20 years	20	26.3%	\$116,776	\$78,700	\$107,674	\$117,125	\$127,825	\$150,000
	More than 20 years	19	25.0%	\$167,659	\$45,000	\$160,000	\$180,000	\$190,000	\$242,000
	Total	76	100.0%	\$120,628	\$70,000	\$91,400	\$112,000	\$150,000	\$190,000
	5 or fewer years	105	28.3%	\$77,343	\$56,000	\$66,000	\$72,500	\$84,240	\$107,500
	6 - 10 years	75	20.2%	\$103,111	\$70,750	\$89,000	\$100,634	\$112,726	\$142,623
Mechanical and Industrial	11 - 20 years	128	34.5%	\$130,067	\$77,000	\$105,375	\$128,737	\$152,500	\$191,400
	More than 20 years	63	17.0%	\$166,122	\$77,000	\$140,000	\$160,000	\$204,150	\$250,000
	Total	371	100.0%	\$115,819	\$62,000	\$80,000	\$106,500	\$142,000	\$205,000
	5 or fewer years	15	44.1%	\$87,046	\$54,000	\$70,000	\$82,000	\$93,000	\$150,000
	6 - 10 years†								
Software, Computer	11 - 20 years†								
Engineering	More than 20 years†								
	Total	34	100.0%	\$103,568	\$56,993	\$82,500	\$97,423	\$125,000	\$150,000
	5 or fewer years	47	38.5%	\$76,579	\$58,000	\$68,000	\$76,000	\$85,000	\$100,000
	6 - 10 years	24	19.7%	\$96,383	\$69,000	\$83,300	\$98,300	\$104,750	\$120,000
Other	11 - 20 years	31	25.4%	\$130,229	\$89,149	\$107,400	\$116,000	\$145,000	\$190,500
	More than 20 years	20	16.4%	\$154,286	\$88,350	\$115,750	\$138,420	\$178,500	\$274,250
	Total	122	100.0%	\$106,846	\$63,000	\$80,000	\$99,800	\$120,000	\$183,000

[†] Data suppressed due to sample size<10, Biological/Biomedical not reported due to small sample size

Gender



Experience by Gender



Permission to Consult by Gender

Have Permission to Consult



Salary by Discipline of Employment – Gender (Full-Time Employees)

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Agriculture and	Male	26	84%	\$104,082	\$59,000	\$83,500	\$98,400	\$132,000	\$158,000
Forestry	Female†								
Chemical, Ceramic	Male	48	75%	\$125,789	\$70,000	\$87,459	\$116,100	\$152,025	\$229,931
and Metallurgical	Female	16	25%	\$117,362	\$79,900	\$95,250	\$104,750	\$140,250	\$229,000
Civil	Male	229	77%	\$108,626	\$63,000	\$80,000	\$99,300	\$132,000	\$190,000
Civii	Female	69	23%	\$96,255	\$62,500	\$75,000	\$90,000	\$106,116	\$140,000
Electrical and	Male	173	90%	\$122,653	\$65,520	\$90,000	\$118,140	\$151,000	\$190,120
Engineering Physics	Female	20	10%	\$110,147	\$66,158	\$75,750	\$99,885	\$141,000	\$236,000
	Male	40	49%	\$110,381	\$59,975	\$81,420	\$101,000	\$132,250	\$194,250
Environmental	Female	41	51%	\$95,300	\$60,320	\$75,000	\$86,940	\$115,000	\$150,000
Geological, Mining,	Male	108	79%	\$127,843	\$72,000	\$100,000	\$119,500	\$145,375	\$225,000
Petroleum Engineering	Female	29	21%	\$117,342	\$73,000	\$92,000	\$109,500	\$148,500	\$175,000
	Male	54	75%	\$123,206	\$70,000	\$93,263	\$116,000	\$150,000	\$191,000
Geosciences	Female	18	25%	\$110,214	\$60,000	\$85,000	\$102,350	\$117,250	\$181,000
Mechanical and	Male	330	91%	\$115,356	\$61,500	\$79,753	\$106,442	\$142,200	\$204,150
Industrial	Female	34	9%	\$115,380	\$66,000	\$81,700	\$103,000	\$130,653	\$230,000
Software, Computer	Male	26	84%	\$105,408	\$70,000	\$86,700	\$98,750	\$125,000	\$140,000
Engineering	Female†								
0.1	Male	90	74%	\$111,032	\$62,500	\$80,000	\$101,300	\$122,000	\$192,500
Other	Female	31	26%	\$95,284	\$63,000	\$75,000	\$85,000	\$114,000	\$141,158

Salary by Duties – Gender (Full-Time Employees)

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Early stages of	Male	28	71.8%	\$67,323	\$45,000	\$58,000	\$66,450	\$77,025	\$92,756
training and development	Female	11	28.2%	\$68,307	\$54,000	\$60,000	\$68,000	\$75,000	\$95,000
	Male	24	61.5%	\$67,258	\$50,000	\$60,500	\$69,448	\$72,450	\$86,000
	Female	15	38.5%	\$75,668	\$60,000	\$63,500	\$70,000	\$87,500	\$100,000
More advanced	Male	69	69.7%	\$75,135	\$60,000	\$67,000	\$71,900	\$77,500	\$99,000
stages of training and development	Female	30	30.3%	\$77,342	\$60,320	\$67,600	\$73,750	\$83,000	\$105,000
	Male	89	78.1%	\$79,686	\$62,500	\$70,500	\$78,000	\$85,714	\$104,000
	Female	25	21.9%	\$79,319	\$63,000	\$73,000	\$78,000	\$82,089	\$97,000
Fully qualified	Male	133	80.6%	\$95,074	\$55,000	\$76,000	\$89,663	\$108,000	\$158,000
professional level	Female	32	19.4%	\$93,692	\$65,495	\$76,864	\$89,016	\$105,000	\$140,000
	Male	107	78.7%	\$106,418	\$68,510	\$87,700	\$100,000	\$125,000	\$160,000
	Female	29	21.3%	\$100,927	\$77,800	\$85,000	\$100,300	\$110,000	\$137,000
First level of direct and sustained	Male	63	72.4%	\$105,655	\$70,279	\$91,500	\$101,500	\$112,000	\$150,000
supervision	Female	24	27.6%	\$98,085	\$75,573	\$80,000	\$92,123	\$115,250	\$138,397
	Male	77	82.8%	\$111,291	\$70,000	\$90,000	\$105,000	\$134,900	\$160,000
	Female	16	17.2%	\$111,716	\$87,005	\$96,435	\$104,750	\$117,288	\$177,000
Involved in short	Male	124	87.3%	\$115,980	\$80,000	\$97,077	\$110,000	\$134,250	\$165,000
and long range planning	Female	18	12.7%	\$103,147	\$50,000	\$85,000	\$95,500	\$111,000	\$230,000
	Male	119	86.2%	\$124,311	\$86,000	\$108,000	\$121,000	\$136,000	\$180,000
	Female	19	13.8%	\$122,156	\$96,000	\$105,000	\$110,000	\$148,617	\$175,000
Regularly direct	Male	106	84.1%	\$136,673	\$84,000	\$113,000	\$138,000	\$158,000	\$190,000
several professionals	Female	20	15.9%	\$138,752	\$97,675	\$110,060	\$139,000	\$158,725	\$195,770
	Male	80	85.1%	\$156,602	\$94,715	\$128,094	\$152,500	\$180,000	\$233,659
	Female	14	14.9%	\$153,697	\$110,000	\$126,000	\$144,579	\$173,000	\$247,000
Direct technical and administrative	Male	81	89.0%	\$178,854	\$123,000	\$145,000	\$180,000	\$203,000	\$248,000
activities of a significant group	Female	10	11.0%	\$143,846	\$118,000	\$130,000	\$136,500	\$150,000	\$185,000
	Male	15	78.9%	\$204,917	\$115,000	\$160,000	\$206,000	\$250,000	\$320,000
	Female†								
CEO	Male	10	83.3%	\$193,900	\$45,000	\$160,000	\$190,000	\$242,000	\$310,000
CEO	Female†								

[†] Data suppressed due to sample size <10

[†] Data suppressed due to sample size <10, Biological/Biomedical not reported due to small sample size

Salary by Education – Gender (Full-Time Employees)

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Packalawa	Male	813	80.3%	\$113,105	\$64,000	\$82,000	\$105,000	\$135,000	\$191,000
Bachelors	Female	199	19.7%	\$100,679	\$62,500	\$75,382	\$93,500	\$113,800	\$163,000
	Male	101	84.9%	\$122,673	\$67,704	\$92,756	\$115,500	\$146,000	\$200,000
•••	Female	18	15.1%	\$116,222	\$66,560	\$97,500	\$111,235	\$133,000	\$191,400
Masters	Male	163	79.5%	\$120,980	\$60,000	\$84,000	\$110,000	\$150,000	\$198,000
iviasters	Female	42	20.5%	\$114,590	\$75,000	\$85,000	\$101,500	\$135,000	\$196,000
	Male	13	86.7%	\$132,000	\$12,200	\$96,500	\$140,000	\$143,000	\$300,000
•••	Female†								
Dostovata	Male	35	81.4%	\$141,211	\$44,000	\$98,000	\$135,000	\$180,000	\$233,852
Doctorate	Female†								

[†] Data suppressed due to sample size <10

Salary by Gender – Experience (Full-Time Employees)

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
	5 years or less	315	28.0%	\$80,641	\$58,000	\$68,000	\$75,492	\$87,600	\$127,000
	6 to 10 years	252	22.4%	\$103,543	\$71,000	\$90,000	\$100,250	\$115,000	\$144,000
Male	11 to 20 years	362	32.2%	\$129,805	\$81,000	\$108,000	\$126,250	\$150,000	\$192,750
	More than 20 years	196	17.4%	\$164,483	\$95,000	\$135,250	\$160,000	\$190,000	\$250,000
	5 years or less	105	39.0%	\$79,920	\$60,320	\$69,120	\$78,000	\$87,000	\$105,000
	6 to 10 years	74	27.5%	\$100,089	\$72,000	\$86,150	\$99,085	\$111,000	\$137,000
Female	11 to 20 years	61	22.7%	\$125,191	\$77,800	\$101,175	\$118,000	\$141,000	\$185,000
	More than 20 years	29	10.8%	\$156,559	\$100,500	\$128,000	\$148,500	\$173,000	\$240,000

Salary by Decision Making – Gender (Full-Time Employees)

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Decisions are of a routine	Male	10	71.4%	\$62,170	\$52,000	\$56,000	\$60,500	\$66,000	\$77,000
nature	Female†								
	Male	10	83.3%	\$65,772	\$44,000	\$63,000	\$65,260	\$70,500	\$88,000
	Female†								
Decisions fall within	Male	52	74.3%	\$74,789	\$55,000	\$67,438	\$72,000	\$80,000	\$96,700
established guidelines	Female	18	25.7%	\$70,834	\$60,000	\$65,000	\$69,900	\$79,692	\$82,000
	Male	59	72.0%	\$77,103	\$58,000	\$67,380	\$75,000	\$85,500	\$101,000
•••	Female	23	28.0%	\$75,800	\$60,236	\$63,000	\$75,000	\$87,500	\$97,032
Indonesia Analysis	Male	48	71.6%	\$86,856	\$65,000	\$70,625	\$77,750	\$98,700	\$149,000
Independent Analysis	Female	19	28.4%	\$86,310	\$54,000	\$71,864	\$77,000	\$101,000	\$145,000
	Male	66	75.9%	\$87,127	\$61,500	\$74,000	\$83,859	\$98,800	\$129,000
•••	Female	21	24.1%	\$83,075	\$62,000	\$75,000	\$82,000	\$91,500	\$101,000
Routinely make technical	Male	87	77.7%	\$93,014	\$56,000	\$75,000	\$91,520	\$105,000	\$151,000
recommendations	Female	25	22.3%	\$91,851	\$68,000	\$82,500	\$91,600	\$95,163	\$120,000
	Male	94	83.2%	\$103,895	\$60,000	\$85,714	\$100,085	\$118,000	\$150,000
•••	Female	19	16.8%	\$97,934	\$77,000	\$85,000	\$97,200	\$110,000	\$140,000
Routinely make	Male	117	80.7%	\$106,804	\$60,000	\$87,112	\$106,000	\$125,000	\$167,748
responsible decisions	Female	28	19.3%	\$97,535	\$69,000	\$80,500	\$93,500	\$109,250	\$142,000
	Male	92	81.4%	\$113,599	\$78,000	\$94,625	\$110,250	\$131,500	\$158,000
•••	Female	21	18.6%	\$113,501	\$78,000	\$98,000	\$105,000	\$132,000	\$154,000
Routinely make	Male	153	83.6%	\$127,375	\$70,000	\$104,000	\$120,000	\$145,000	\$207,986
responsible technical/administrative decisions	Female	30	16.4%	\$118,134	\$68,388	\$88,000	\$111,900	\$148,500	\$172,500
	Male	129	81.6%	\$138,746	\$92,000	\$115,000	\$135,000	\$160,000	\$190,455
•••	Female	29	18.4%	\$131,357	\$78,800	\$110,000	\$126,000	\$152,000	\$191,400
Dool with major weekla	Male	129	90.2%	\$147,149	\$80,936	\$117,420	\$146,000	\$175,000	\$217,000
Deal with major problems	Female	14	9.8%	\$134,723	\$82,000	\$101,000	\$132,169	\$141,000	\$240,000
	Male	36	81.8%	\$179,421	\$100,000	\$136,250	\$180,000	\$225,000	\$260,000
•••	Female†								
Isolate and analyze major	Male	43	84.3%	\$173,310	\$98,000	\$135,000	\$160,000	\$205,000	\$296,034
over-all problems	Female†								

[†] Data suppressed due to sample size < 10

Salary by Supervision Received – Gender (Full-Time Employees)

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Work under close	Male†								
supervision	Female†								
	Male†								
	Female†								
Receive instructions	Male	14	56.0%	\$79,175	\$52,000	\$63,000	\$73,500	\$85,000	\$150,000
as to methods and procedures	Female	11	44.0%	\$71,190	\$54,000	\$60,320	\$66,000	\$81,700	\$99,270
	Male	14	58.3%	\$68,566	\$50,000	\$65,000	\$69,750	\$74,880	\$90,500
	Female	10	41.7%	\$71,486	\$62,500	\$67,000	\$69,650	\$72,000	\$93,500
Work under general	Male	66	68.8%	\$76,373	\$58,000	\$68,000	\$73,250	\$84,700	\$101,328
supervision	Female	30	31.3%	\$78,744	\$60,000	\$71,760	\$79,950	\$86,940	\$97,032
•••	Male	70	84.3%	\$81,126	\$60,320	\$68,000	\$77,500	\$90,522	\$114,500
	Female	13	15.7%	\$87,665	\$60,000	\$68,000	\$84,132	\$101,000	\$145,000
Work in terms of	Male	75	84.3%	\$91,714	\$60,000	\$73,500	\$87,000	\$102,018	\$149,000
specific objectives	Female	14	15.7%	\$90,604	\$72,000	\$80,000	\$90,500	\$101,000	\$117,250
	Male	58	80.6%	\$94,817	\$60,000	\$74,064	\$90,000	\$108,309	\$160,000
	Female	14	19.4%	\$94,095	\$66,560	\$78,800	\$82,750	\$105,000	\$154,200
Work towards objectives to be	Male	170	81.3%	\$101,189	\$65,686	\$83,900	\$98,200	\$115,000	\$150,000
accomplished	Female	39	18.7%	\$97,772	\$62,500	\$78,000	\$92,000	\$110,000	\$150,000
	Male	172	81.1%	\$116,699	\$70,000	\$93,948	\$113,400	\$138,825	\$172,070
	Female	40	18.9%	\$109,823	\$63,220	\$85,125	\$105,000	\$131,375	\$177,000
Work independently on broad, general	Male	293	83.5%	\$127,406	\$72,100	\$105,000	\$125,750	\$147,910	\$192,750
assignments	Female	58	16.5%	\$111,020	\$72,014	\$90,000	\$101,000	\$131,337	\$163,000
	Male	106	83.5%	\$157,810	\$95,000	\$125,750	\$149,490	\$190,000	\$233,852
	Female	21	16.5%	\$131,364	\$104,500	\$110,596	\$126,000	\$141,158	\$175,000
Operate as an	Male	41	78.8%	\$176,097	\$105,000	\$134,000	\$175,000	\$201,677	\$296,034
executive	Female	11	21.2%	\$186,769	\$130,000	\$140,000	\$181,000	\$240,000	\$300,000
•••	Male	15	88.2%	\$163,549	\$94,000	\$138,000	\$165,000	\$185,000	\$208,000
	Female†								
Determine policies,	Male	24	92.3%	\$171,694	\$100,000	\$130,000	\$164,000	\$206,250	\$300,000
plans and programs	Female†								

[†] Data suppressed due to sample size <10



Salary by Leadership Authority – Gender (Full-Time Employees)

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
No aumomicom rela	Male	155	74.5%	\$91,533	\$55,000	\$70,000	\$80,000	\$103,000	\$164,000
No supervisory role	Female	53	25.5%	\$85,712	\$60,000	\$69,120	\$78,800	\$97,767	\$140,000
	Male	88	80.0%	\$90,489	\$54,861	\$70,358	\$85,381	\$106,750	\$134,700
•••	Female	22	20.0%	\$84,684	\$60,236	\$68,500	\$82,000	\$92,000	\$132,000
Assign and check	Male	53	74.6%	\$85,829	\$56,000	\$68,000	\$80,000	\$99,500	\$160,000
work of one or two non-professionals	Female	18	25.4%	\$83,192	\$60,320	\$71,760	\$81,500	\$95,000	\$110,000
•	Male	32	82.1%	\$92,538	\$59,000	\$69,375	\$85,500	\$104,100	\$150,000
•••	Female†								
Give Work Direction	Male	65	75.6%	\$92,161	\$64,000	\$73,000	\$85,500	\$105,000	\$149,000
to one or more technologists	Female	21	24.4%	\$86,248	\$67,500	\$78,000	\$87,900	\$95,000	\$101,000
	Male	65	86.7%	\$97,618	\$65,000	\$74,880	\$91,520	\$114,335	\$150,000
•••	Female	10	13.3%	\$98,180	\$67,000	\$80,653	\$96,500	\$115,000	\$150,000
Responsible for the	Male	42	76.4%	\$96,199	\$61,440	\$77,700	\$96,400	\$110,000	\$130,000
work of one or more non-professional assistants	Female	13	23.6%	\$90,365	\$62,000	\$73,500	\$95,000	\$106,116	\$117,250
	Male	51	75.0%	\$107,018	\$81,437	\$90,000	\$104,000	\$123,000	\$145,000
•••	Female	17	25.0%	\$105,367	\$63,100	\$85,280	\$97,200	\$115,000	\$196,000
Responsible for	Male	107	79.9%	\$110,178	\$74,000	\$92,250	\$107,000	\$128,000	\$151,000
supervising one or more junior professionals	Female	27	20.1%	\$105,529	\$78,000	\$88,000	\$102,000	\$113,800	\$150,000
	Male	69	86.3%	\$124,793	\$80,000	\$107,000	\$122,000	\$144,000	\$175,000
•••	Female	11	13.8%	\$112,386	\$77,800	\$97,500	\$104,500	\$130,779	\$175,000
Co-ordinate work	Male	111	79.9%	\$132,916	\$83,200	\$109,100	\$133,000	\$152,000	\$189,000
programs and direct use of materials, equipment and personnel	Female	28	20.1%	\$120,488	\$68,388	\$85,501	\$119,000	\$151,125	\$177,000
	Male	94	86.2%	\$140,785	\$92,000	\$112,540	\$135,410	\$161,000	\$201,677
•••	Female	15	13.8%	\$120,100	\$50,000	\$108,000	\$118,000	\$137,000	\$191,400
Supervise and direct	Male	59	89.4%	\$138,061	\$72,000	\$110,000	\$134,000	\$160,000	\$207,986
the work of two or more major functions in the organization	Female†								
	Male	42	93.3%	\$155,328	\$81,000	\$120,000	\$151,990	\$182,000	\$225,000
•••	Female†								
Co-ordinate activities of	Male	64	86.5%	\$164,385	\$77,520	\$140,000	\$169,000	\$202,250	\$230,000
personnel in a significant group	Female	10	13.5%	\$157,346	\$116,000	\$140,000	\$160,500	\$181,000	\$185,000
	Male	18	81.8%	\$204,820	\$100,000	\$160,000	\$192,500	\$250,000	\$330,000
	Female†								

CEO.	Male	10	76.9%	\$196,400	\$45,000	\$160,000	\$190,000	\$242,000	\$310,000
CEO	Female†								

[†] Data suppressed due to sample size <10

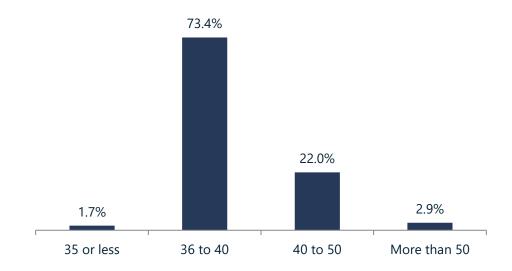
Salary by Gender – Supervision Scope (Full-Time Employees)

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
	0	386	34.3%	\$95,718	\$60,000	\$72,000	\$89,000	\$112,000	\$155,000
	1	121	10.8%	\$100,002	\$59,500	\$80,000	\$98,000	\$113,000	\$147,000
	2-3	191	17.0%	\$106,867	\$70,000	\$85,000	\$102,018	\$126,000	\$170,000
	4-7	171	15.2%	\$125,561	\$80,000	\$99,600	\$125,000	\$146,500	\$180,000
	8-13	81	7.2%	\$138,718	\$86,767	\$115,000	\$134,500	\$160,000	\$206,237
	14-20	52	4.6%	\$160,268	\$86,700	\$119,750	\$160,000	\$188,750	\$242,000
	21-30	36	3.2%	\$141,521	\$70,000	\$111,825	\$135,100	\$172,500	\$210,000
	31-40	18	1.6%	\$155,107	\$67,000	\$135,000	\$148,450	\$186,500	\$225,000
	41-50	10	0.9%	\$169,911	\$55,000	\$155,000	\$176,682	\$192,750	\$248,000
Male	51-75	15	1.3%	\$147,400	\$12,200	\$135,000	\$151,000	\$182,000	\$193,800
	76-100	10	0.9%	\$188,481	\$127,000	\$160,000	\$197,500	\$217,000	\$225,000
	101-200	15	1.3%	\$175,250	\$85,500	\$148,300	\$186,500	\$200,000	\$250,000
	201-400	12	1.1%	\$211,003	\$105,000	\$160,000	\$187,000	\$299,009	\$320,000
	401- 750†								
	751- 1200+								
	1201- 2000+								
	2000+†								
	0	113	42.0%	\$88,168	\$62,000	\$72,000	\$82,000	\$100,000	\$135,720
	1	32	11.9%	\$85,540	\$60,000	\$68,741	\$85,640	\$100,750	\$118,000
	2-3	53	19.7%	\$104,240	\$65,495	\$90,000	\$100,169	\$115,000	\$154,000
	4-7	28	10.4%	\$115,843	\$76,485	\$89,004	\$108,250	\$132,209	\$163,000
	8-13	21	7.8%	\$149,812	\$94,245	\$118,000	\$154,900	\$173,000	\$196,000
	14-20†								
Female	21-30+								
	31-40+								
	41-50†								
	51-75†								
	76-100+								
	101- 200+								
	201- 400†								

401-				
750+				
751-				
1200+				
1201- 2000†				
2000+				
2000+†				

[†] Data suppressed due to sample size <10

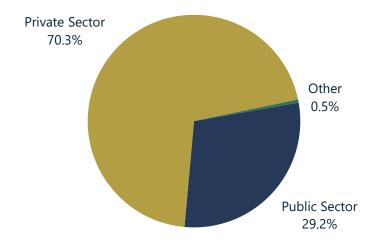
Hours Worked per Week (Full-time Employees)



Average Hours Worked per Week

Among full-time employees, the average number of hours worked is 42 and among part-time staff, it is 32 hours.

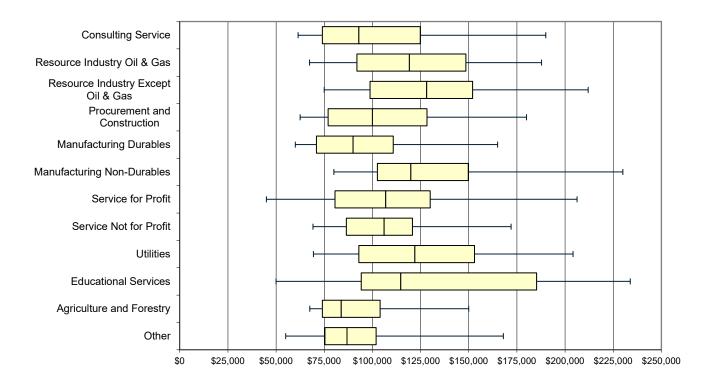
Sector of Employment



Salary by Sector of Employment – Experience (Full-time Employees)

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
	Five years or less	98	23.4%	\$82,712	\$62,000	\$72,000	\$79,723	\$86,232	\$120,000
	6 to 10 years	84	20.1%	\$98,159	\$75,000	\$88,375	\$98,000	\$108,000	\$126,400
Public Sector	11 to 20 years	144	34.4%	\$124,999	\$94,000	\$107,386	\$118,800	\$138,499	\$179,000
	More than 20 years	92	22.0%	\$154,818	\$90,000	\$123,500	\$150,083	\$180,000	\$229,931
	Total	418	100.0%	\$116,254	\$69,120	\$88,000	\$109,000	\$138,000	\$190,455
	Five years or less	331	33.0%	\$80,487	\$58,000	\$67,000	\$75,382	\$89,000	\$127,000
	6 to 10 years	247	24.6%	\$104,350	\$70,750	\$90,000	\$101,000	\$117,000	\$144,000
Private Sector	11 to 20 years	290	28.9%	\$131,959	\$75,197	\$107,000	\$130,000	\$152,000	\$198,500
	More than 20 years	135	13.5%	\$170,754	\$101,328	\$140,000	\$160,000	\$200,000	\$258,000
	Total	1,003	100.0%	\$113,395	\$62,000	\$80,000	\$103,000	\$137,500	\$198,000

Salary by Industry of Employment (Full-Time Employees)



	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Consulting Service	334	23.3%	\$104,833	\$61,440	\$74,000	\$93,000	\$124,900	\$190,000
Resource Industry Oil & Gas	74	5.2%	\$122,374	\$67,380	\$92,000	\$119,250	\$148,500	\$187,800
Resource Industry Except Oil & Gas	260	18.1%	\$131,516	\$75,000	\$98,768	\$128,169	\$152,000	\$212,000
Procurement and Construction	122	8.5%	\$106,307	\$62,500	\$77,000	\$100,000	\$128,376	\$180,000
Manufacturing Durables	149	10.4%	\$97,129	\$60,000	\$71,000	\$90,000	\$110,860	\$165,000
Manufacturing Non- Durables	48	3.3%	\$131,207	\$80,000	\$102,625	\$119,963	\$149,812	\$230,000
Service For Profit	16	1.1%	\$108,224	\$45,000	\$80,625	\$106,891	\$130,000	\$206,237
Service Not For Profit	120	8.4%	\$107,269	\$69,164	\$86,492	\$106,058	\$120,750	\$172,000
Utilities	193	13.5%	\$127,306	\$69,396	\$93,000	\$122,000	\$153,000	\$204,150
Educational Services	36	2.5%	\$132,249	\$50,000	\$94,250	\$114,737	\$185,250	\$233,852
Agriculture and Forestry	26	1.8%	\$93,036	\$67,500	\$74,000	\$83,850	\$104,000	\$150,000
Other	50	3.5%	\$92,771	\$55,000	\$75,382	\$86,850	\$101,970	\$168,000



Salary by Industry of Employment – Years of Experience (Full-time Employees)

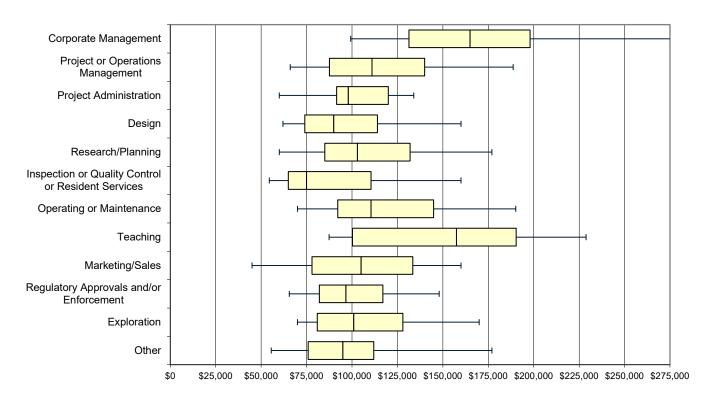
		N	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
	5 years or less	119	35.6%	\$73,209	\$55,575	\$65,520	\$71,000	\$78,000	\$94,000
	6 to 10 years	82	24.6%	\$96,565	\$72,000	\$85,000	\$92,750	\$105,000	\$135,000
Consulting	11 to 20 years	91	27.2%	\$121,321	\$84,344	\$100,000	\$117,000	\$135,000	\$185,000
	More than 20 years	42	12.6%	\$174,851	\$115,000	\$140,000	\$161,500	\$200,000	\$250,000
	Total	334	100.0%	\$104,833	\$61,440	\$74,000	\$93,000	\$124,900	\$190,000
	5 years or less	19	25.7%	\$84,692	\$56,000	\$79,500	\$85,000	\$92,000	\$105,000
Resource	6 to 10 years	20	27.0%	\$108,977	\$74,111	\$99,075	\$110,800	\$121,668	\$133,700
Industry Oil & Gas	11 to 20 years	23	31.1%	\$143,278	\$108,000	\$123,000	\$145,000	\$170,000	\$175,900
	More than 20 years	12	16.2%	\$164,302	\$45,000	\$148,125	\$165,600	\$189,540	\$230,000
	Total	74	100.0%	\$122,374	\$67,380	\$92,000	\$119,250	\$148,500	\$187,800
	5 years or less	76	29.2%	\$95,283	\$63,500	\$80,000	\$92,000	\$100,750	\$150,000
Resource	6 to 10 years	62	23.8%	\$120,439	\$92,500	\$105,000	\$118,500	\$136,000	\$150,000
Industry without Oil &	11 to 20 years	86	33.1%	\$147,786	\$105,000	\$127,300	\$142,500	\$165,000	\$205,000
Gas	More than 20 years	36	13.8%	\$188,219	\$125,000	\$151,250	\$183,530	\$222,250	\$275,000
	Total	260	100.0%	\$131,516	\$75,000	\$98,768	\$128,169	\$152,000	\$212,000
	5 years or less	44	36.1%	\$76,046	\$60,000	\$66,250	\$74,032	\$82,375	\$98,000
Procurement	6 to 10 years	30	24.6%	\$103,185	\$75,920	\$87,200	\$104,500	\$115,134	\$138,000
and Construction	11 to 20 years	32	26.2%	\$132,577	\$86,000	\$110,000	\$131,750	\$148,728	\$191,400
	More than 20 years	16	13.1%	\$142,835	\$75,000	\$110,648	\$139,000	\$168,798	\$300,000
	Total	122	100.0%	\$106,307	\$62,500	\$77,000	\$100,000	\$128,376	\$180,000
	5 years or less	52	34.9%	\$77,655	\$60,000	\$64,016	\$72,000	\$83,725	\$141,780
	6 to 10 years	37	24.8%	\$89,716	\$66,560	\$80,000	\$91,500	\$97,800	\$114,000
Manufacturing Durables	11 to 20 years	42	28.2%	\$107,643	\$56,000	\$80,000	\$109,155	\$132,000	\$165,000
	More than 20 years	18	12.1%	\$144,091	\$75,000	\$120,000	\$138,000	\$158,000	\$240,000
	Total	149	100.0%	\$97,129	\$60,000	\$71,000	\$90,000	\$110,860	\$165,000
Manufacturing	5 years or less	10	20.8%	\$92,071	\$70,000	\$80,000	\$92,000	\$103,000	\$110,000
Non-Durables	6 to 10 years	13	27.1%	\$119,025	\$101,000	\$109,500	\$112,726	\$125,000	\$155,324

	T	1		Т		Т	T		
	11 to 20 years	16	33.3%	\$134,072	\$70,000	\$109,125	\$137,000	\$159,500	\$192,750
	More than 20 years†								
	Total	48	100.0%	\$131,207	\$80,000	\$102,625	\$119,963	\$149,812	\$230,000
	5 years or								
	less†								
	6 to 10 years†								
Service For	11 to 20								
Profit	years†								
	More than 20 years†								
	Total	16	100.0%	\$108,224	\$45,000	\$80,625	\$106,891	\$130,000	\$206,237
	5 years or	28	23.3%	\$81,062	\$61,500	\$72,000	\$80,000	\$86,510	\$110,000
	less	20	23.370	\$61,002	\$01,300	\$72,000	\$60,000	\$00,510	\$110,000
	6 to 10 years	25	20.8%	\$100,526	\$80,000	\$94,478	\$101,000	\$107,000	\$119,000
Service Not For	11 to 20	44	36.7%	\$116,935	\$84,396	\$104,280	\$115,000	\$130,500	\$141,500
Profit	years	44	30.770	\$110,955	\$04,530	\$104,200	\$115,000	\$130,300	\$141,300
	More than 20 years	23	19.2%	\$128,014	\$88,000	\$110,000	\$128,000	\$150,000	\$192,500
	Total	120	100.0%	\$107,269	\$69,164	\$86,492	\$106,058	\$120,750	\$172,000
	5 years or less	45	23.3%	\$82,898	\$60,000	\$71,000	\$75,000	\$88,420	\$131,610
	6 to 10 years	34	17.6%	\$101,979	\$85,680	\$91,500	\$99,250	\$110,000	\$132,000
Utilities	11 to 20 years	71	36.8%	\$139,513	\$101,000	\$118,140	\$132,000	\$157,000	\$190,500
	More than 20 years	43	22.3%	\$173,650	\$140,000	\$150,000	\$162,000	\$185,000	\$225,000
	Total	193	100.0%	\$127,306	\$69,396	\$93,000	\$122,000	\$153,000	\$204,150
	5 years or less†								
	6 to 10								
Educational	years† 11 to 20								
Services	years†								
	More than	17	47.2%	\$169,994	\$95,000	\$134,926	\$180,000	\$190,455	\$235,000
	20 years Total	36	100.0%	\$132,249	\$50,000	\$94,250	\$114,737	\$185,250	\$233,852
	5 years or								
	less	11	42.3%	\$82,991	\$67,500	\$68,000	\$74,000	\$84,700	\$150,000
	6 to 10 years†								
Agriculture	11 to 20								
/Forestry	years†								
	More than 20 years†								
	Total	26	100.0%	\$93,036	\$67,500	\$74,000	\$83,850	\$104,000	\$150,000
	5 years or								
	less	18	36.0%	\$73,918	\$44,000	\$65,000	\$76,441	\$81,700	\$101,970
Other	6 to 10 years	12	24.0%	\$85,560	\$35,000	\$71,393	\$85,000	\$105,088	\$122,000
	11 to 20 years	11	22.0%	\$107,201	\$75,000	\$93,797	\$96,000	\$110,596	\$180,000
	years	l		l		I	l		

More than								
20 years†								
Total	50	100.0%	\$92,771	\$55,000	\$75,382	\$86,850	\$101,970	

[†] Data suppressed due to sample size < 10

Salary by Main Job Function (Full-time Employees)



	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Corporate Management	118	8.3%	\$169,371	\$99,300	\$131,337	\$165,000	\$198,000	\$296,034
Project or Operations Management	460	32.3%	\$117,207	\$66,028	\$87,550	\$111,000	\$140,000	\$188,714
Project Administration	30	2.1%	\$101,139	\$60,000	\$91,520	\$98,000	\$120,000	\$134,000
Design	392	27.6%	\$98,554	\$62,000	\$74,000	\$90,000	\$114,000	\$160,000
Research/Planning	58	4.1%	\$110,370	\$60,000	\$85,000	\$103,009	\$132,000	\$177,007
Inspection or Quality Control or Resident Services	37	2.6%	\$89,286	\$54,500	\$65,000	\$75,000	\$110,500	\$160,000
Operating or Maintenance	144	10.1%	\$119,787	\$70,000	\$92,125	\$110,500	\$144,950	\$190,120
Teaching	20	1.4%	\$151,261	\$87,405	\$100,252	\$157,463	\$190,341	\$228,834
Marketing/Sales	13	0.9%	\$105,509	\$45,000	\$78,000	\$105,000	\$133,500	\$160,000



Regulatory Approvals and/or Enforcement	41	2.9%	\$99,451	\$65,495	\$82,000	\$96,700	\$117,000	\$148,000
Exploration	42	3.0%	\$110,378	\$70,000	\$80,900	\$101,000	\$128,000	\$170,000
Other	73	5.1%	\$100,863	\$55,575	\$75,920	\$95,000	\$112,000	\$177,000

Salary by Main Job Function – Experience (Full-time Employees)

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
	5 years or less†								
	6 - 10 years†								
Corporate Management	11 - 20 years	56	47.5%	\$153,943	\$107,348	\$130,000	\$149,450	\$182,625	\$210,000
	More than 20 years	50	42.4%	\$197,793	\$120,000	\$160,000	\$191,750	\$228,000	\$310,000
	Total	118	100.0%	\$169,371	\$99,300	\$131,337	\$165,000	\$198,000	\$296,034
	5 years or less	123	26.7%	\$83,525	\$60,320	\$70,000	\$79,500	\$97,000	\$130,000
Project or	6 - 10 years	108	23.5%	\$107,073	\$80,000	\$90,250	\$105,000	\$120,503	\$144,000
Operations	11 - 20 years	166	36.1%	\$131,785	\$87,321	\$111,000	\$128,508	\$152,000	\$190,000
Management	More than 20 years	63	13.7%	\$161,928	\$105,000	\$138,000	\$155,000	\$184,060	\$230,000
	Total	460	100.0%	\$117,207	\$66,028	\$87,550	\$111,000	\$140,000	\$188,714
	5 years or less†								
	6 - 10 years†								
Project Administration	11 - 20 years	10	33.3%	\$114,684	\$91,520	\$96,700	\$114,500	\$132,000	\$140,000
	More than 20 years†								
	Total	30	100.0%	\$101,139	\$60,000	\$91,520	\$98,000	\$120,000	\$134,000
	5 years or less	154	39.3%	\$77,417	\$60,000	\$67,000	\$72,921	\$83,000	\$98,600
	6 - 10 years	106	27.0%	\$95,234	\$70,500	\$85,000	\$94,000	\$103,131	\$130,000
Design	11 - 20 years	89	22.7%	\$116,312	\$61,440	\$100,000	\$110,000	\$132,000	\$170,000
	More than 20 years	43	11.0%	\$145,683	\$90,000	\$120,000	\$145,000	\$160,000	\$225,000
	Total	392	100.0%	\$98,554	\$62,000	\$74,000	\$90,000	\$114,000	\$160,000
	5 years or less	15	25.9%	\$79,994	\$60,000	\$71,518	\$81,000	\$93,000	\$100,000
Research/ Planning	6 - 10 years	12	20.7%	\$92,234	\$35,000	\$63,927	\$94,624	\$119,750	\$126,400
	11 - 20 years	22	37.9%	\$122,806	\$93,000	\$104,000	\$116,750	\$137,844	\$175,000

	More than 20 years†								
	Total	58	100.0%	\$110,370	\$60,000	\$85,000	\$103,009	\$132,000	\$177,007
	5 years or less	17	45.9%	\$69,429	\$40,000	\$62,000	\$68,000	\$75,000	\$100,000
Inspection or	6 - 10 years†								
Quality Control or Resident	11 - 20 years	11	29.7%	\$102,288	\$55,000	\$63,100	\$105,000	\$136,066	\$176,000
Services	More than 20 years†								
	Total	37	100.0%	\$89,286	\$54,500	\$65,000	\$75,000	\$110,500	\$160,000
	5 years or less	42	29.2%	\$86,854	\$62,000	\$72,500	\$83,481	\$98,500	\$107,500
	6 - 10 years	42	29.2%	\$111,129	\$86,000	\$100,300	\$110,500	\$122,815	\$148,000
Operating or Maintenance	11 - 20 years	34	23.6%	\$137,364	\$75,197	\$109,000	\$130,000	\$167,748	\$212,000
	More than 20 years	26	18.1%	\$163,991	\$110,000	\$142,000	\$153,500	\$185,000	\$240,000
	Total	144	100.0%	\$119,787	\$70,000	\$92,125	\$110,500	\$144,950	\$190,120
	5 years or less†								
	6 - 10 years†								
Teaching	11 - 20 years†								
	More than 20 years	13	65.0%	\$168,618	\$95,000	\$134,926	\$187,000	\$190,455	\$229,931
	Total	20	100.0%	\$151,261	\$87,405	\$100,252	\$157,463	\$190,341	\$228,834
	5 years or less†								
	6 - 10 years†								
Marketing/ Sales	11 - 20 years†								
	More than 20 years†								
	Total	13	100.0%	\$105,509	\$45,000	\$78,000	\$105,000	\$133,500	\$160,000
	5 years or less	11	26.8%	\$77,156	\$62,000	\$67,000	\$79,692	\$85,000	\$94,000
Regulatory Approvals	6 - 10 years	15	36.6%	\$102,114	\$72,000	\$85,680	\$104,000	\$114,000	\$145,000
and/or Enforcement	11 - 20 years	10	24.4%	\$119,737	\$96,000	\$104,040	\$118,000	\$133,000	\$150,000
	More than 20 years†								

	Total	41	100.0%	\$99,451	\$65,495	\$82,000	\$96,700	\$117,000	\$148,000
	5 years or less	18	42.9%	\$78,724	\$58,000	\$72,000	\$79,000	\$85,500	\$94,800
	6 - 10 years†								
Exploration	11 - 20 years	11	26.2%	\$141,351	\$108,000	\$117,000	\$128,000	\$150,000	\$270,000
	More than 20 years†								
	Total	42	100.0%	\$110,378	\$70,000	\$80,900	\$101,000	\$128,000	\$170,000
	5 years or less	31	42.5%	\$77,636	\$50,000	\$63,000	\$76,000	\$87,000	\$100,000
	6 - 10 years	15	20.5%	\$97,417	\$75,920	\$80,000	\$96,936	\$110,600	\$132,000
Other	11 - 20 years	18	24.7%	\$119,412	\$70,000	\$94,500	\$118,500	\$139,100	\$177,000
	More than 20 years†								
	Total	73	100.0%	\$100,863	\$55,575	\$75,920	\$95,000	\$112,000	\$177,000

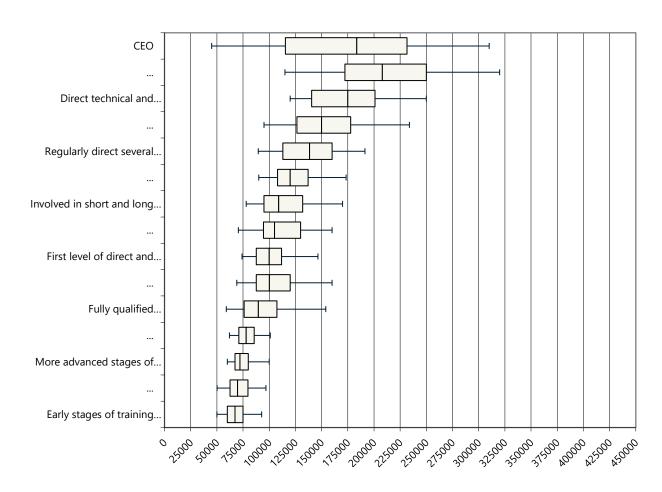
⁺ Data suppressed due to sample size < 10

JOB CLASSIFICATION QUESTIONS

Categories included in the job classification questions are as follows:

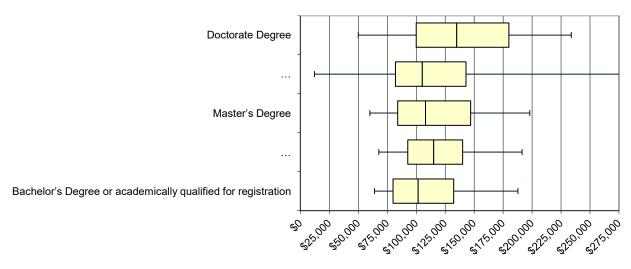
- Duties
- Education
- Experience
- Decisions
- Supervision Received
- Leadership Authority
- Supervision Scope
- Use of Professional Seal
- Job Environment
- Absence from Base
- Accident and Health Hazards

Duties (A) (Full-time Employees)



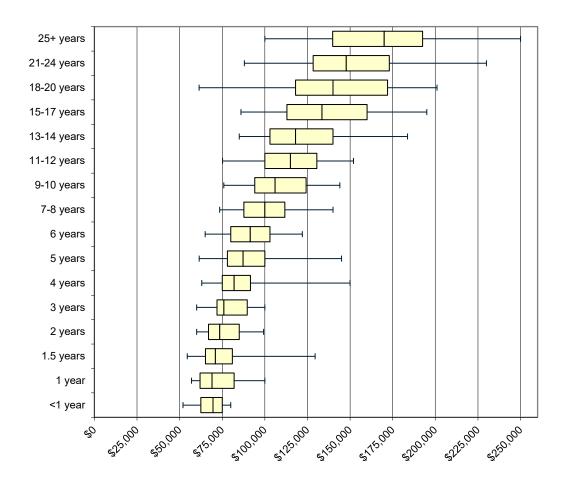
	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Early stages of training and development	41	2.9%	\$67,974	\$50,000	\$60,000	\$67,380	\$75,000	\$92,756
	40	2.8%	\$70,731	\$50,225	\$62,625	\$69,750	\$79,644	\$96,855
More advanced stages of training and development	99	6.9%	\$75,804	\$60,000	\$67,380	\$72,000	\$80,000	\$100,000
	117	8.2%	\$79,508	\$62,000	\$71,000	\$78,000	\$85,714	\$101,000
Fully qualified professional level	172	12.0%	\$94,816	\$59,000	\$76,000	\$89,582	\$107,346	\$154,000
	138	9.7%	\$105,282	\$69,000	\$87,600	\$100,150	\$120,000	\$160,000
First level of direct and sustained supervision	88	6.2%	\$103,384	\$74,000	\$87,598	\$100,000	\$111,750	\$146,500
	97	6.8%	\$111,638	\$70,500	\$94,500	\$105,000	\$130,000	\$160,000
Involved in short and long range planning	145	10.2%	\$115,119	\$78,000	\$95,000	\$109,000	\$132,000	\$170,000
	141	9.9%	\$124,322	\$90,000	\$108,000	\$120,000	\$137,118	\$173,397
Regularly direct several professionals	129	9.0%	\$138,020	\$89,500	\$113,000	\$138,533	\$160,000	\$191,400
	96	6.7%	\$156,284	\$95,000	\$126,500	\$150,000	\$177,696	\$233,852
Direct technical and administrative activities of a significant group	94	6.6%	\$176,496	\$120,000	\$140,460	\$175,000	\$201,000	\$250,000
	19	1.3%	\$212,303	\$115,000	\$172,227	\$208,000	\$250,000	\$320,000
CEO	12	0.8%	\$179,583	\$45,000	\$115,500	\$183,500	\$231,500	\$310,000

Education (B) (Full-time Employees)



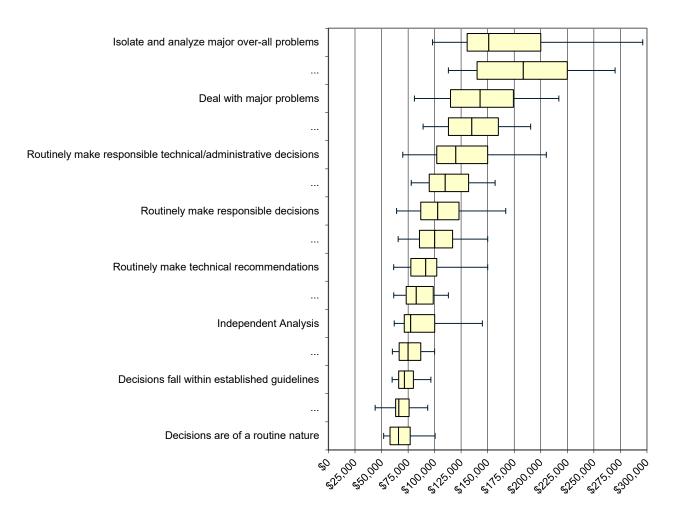
	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Bachelor's Degree or academically qualified for registration	1034	72.7%	\$110,864	\$64,000	\$80,000	\$101,735	\$132,300	\$187,800
•••	121	8.5%	\$121,363	\$67,704	\$92,756	\$115,000	\$140,000	\$191,400
Master's Degree	211	14.8%	\$119,338	\$60,000	\$84,000	\$108,000	\$147,000	\$198,000
•••	15	1.1%	\$125,000	\$12,200	\$82,000	\$105,300	\$143,000	\$300,000
Doctorate Degree	47	3.3%	\$140,911	\$50,000	\$100,000	\$135,000	\$180,000	\$233,852

Experience (C) (Full-time Employees)



	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
<1 year	50	3.5%	\$68,940	\$52,000	\$62,500	\$69,550	\$75,000	\$80,000
1 year	35	2.5%	\$75,103	\$56,993	\$62,000	\$69,000	\$82,000	\$100,000
1.5 years	64	4.5%	\$77,594	\$54,500	\$65,172	\$71,000	\$80,965	\$129,500
2 years	59	4.1%	\$76,747	\$60,000	\$67,000	\$73,500	\$85,000	\$99,270
3 years	69	4.9%	\$81,063	\$60,000	\$71,968	\$76,000	\$89,663	\$100,000
4 years	77	5.4%	\$87,319	\$63,000	\$75,000	\$82,000	\$91,600	\$150,000
5 years	78	5.5%	\$90,428	\$61,500	\$78,000	\$87,200	\$100,000	\$145,000
6 years	53	3.7%	\$91,449	\$65,000	\$80,000	\$91,500	\$103,000	\$122,000
7-8 years	134	9.4%	\$102,023	\$73,500	\$87,700	\$100,000	\$111,700	\$140,000
9-10 years	144	10.1%	\$107,652	\$75,920	\$94,061	\$106,000	\$124,195	\$144,000
11-12 years	117	8.2%	\$115,458	\$75,197	\$100,000	\$115,000	\$130,500	\$152,000
13-14 years	85	6.0%	\$124,269	\$85,000	\$103,000	\$118,000	\$140,000	\$183,707
15-17 years	161	11.3%	\$136,503	\$86,000	\$113,000	\$133,500	\$160,000	\$195,000
18-20 years	73	5.1%	\$142,762	\$61,440	\$118,000	\$140,000	\$172,000	\$201,000
21-24 years	86	6.0%	\$153,789	\$88,000	\$128,376	\$147,750	\$173,000	\$230,000
25+ years	143	10.1%	\$170,212	\$100,000	\$139,840	\$170,000	\$192,500	\$250,000

Decisions (D) (Full-time Employees)

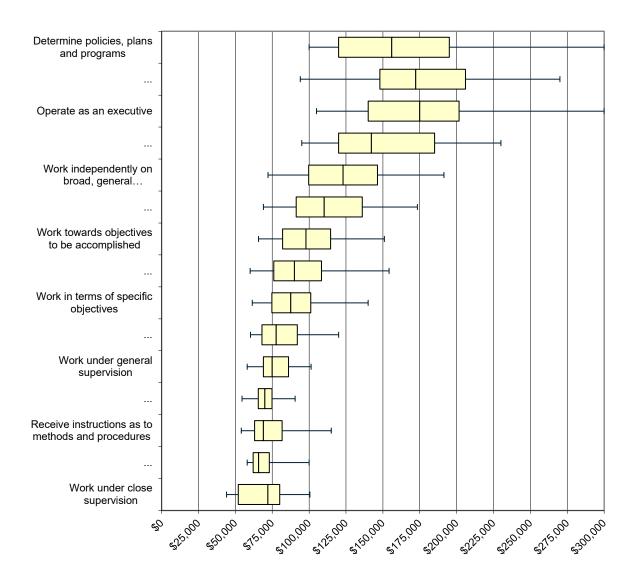


	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Decisions are of a routine nature	15	1.1%	\$68,980	\$52,000	\$58,000	\$66,000	\$77,000	\$100,500
•••	12	0.8%	\$68,185	\$44,000	\$63,250	\$66,260	\$75,900	\$93,500
Decisions fall within established guidelines	72	5.1%	\$73,792	\$60,000	\$66,140	\$71,600	\$80,000	\$96,500
•••	83	5.8%	\$76,879	\$60,236	\$66,560	\$75,000	\$86,940	\$100,000
Independent Analysis	71	5.0%	\$86,338	\$62,000	\$71,424	\$77,500	\$100,000	\$145,000
•••	88	6.2%	\$85,988	\$61,500	\$73,250	\$82,750	\$98,700	\$113,000
Routinely make technical recommendations	114	8.0%	\$92,710	\$61,440	\$77,589	\$91,560	\$102,018	\$150,000
•••	117	8.2%	\$103,471	\$65,686	\$85,714	\$100,000	\$117,000	\$150,000
Routinely make responsible decisions	147	10.3%	\$105,275	\$64,200	\$87,000	\$103,000	\$123,000	\$167,000
•••	117	8.2%	\$113,467	\$78,000	\$95,000	\$110,000	\$132,000	\$157,000
Routinely make responsible technical/ administrative decisions	187	13.2%	\$126,415	\$70,000	\$102,000	\$120,000	\$150,000	\$205,234

•••	162	11.4%	\$137,789	\$89,149	\$113,000	\$135,000	\$160,000	\$190,455
Deal with major problems	144	10.1%	\$146,134	\$81,000	\$115,000	\$142,840	\$174,250	\$217,000
•••	45	3.2%	\$182,781	\$113,000	\$140,000	\$183,500	\$225,000	\$270,000
Isolate and analyze major over-all problems	54	3.8%	\$168,446	\$98,000	\$130,653	\$151,000	\$200,000	\$296,034

[†] Data suppressed due to sample size < 10

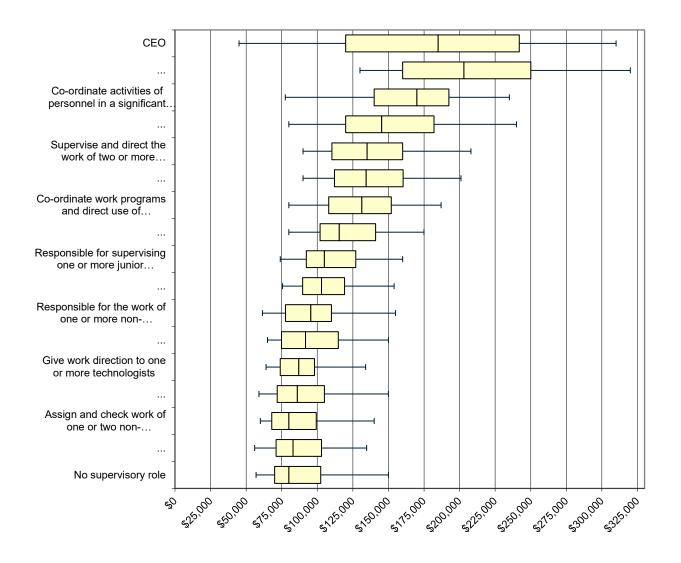
Supervision Received (E) (Full-time Employees)



	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Work under close supervision†								
†								
Receive instructions as to methods and procedures	25	1.8%	\$75,662	\$54,000	\$63,000	\$69,000	\$81,700	\$115,000
•••	25	1.8%	\$70,191	\$54,500	\$65,520	\$70,000	\$74,880	\$90,500
Work under general supervision	99	7.0%	\$77,042	\$58,000	\$69,000	\$75,000	\$86,000	\$101,328
•••	85	6.0%	\$82,443	\$60,236	\$68,000	\$77,700	\$92,000	\$120,000
Work in terms of specific objectives	92	6.5%	\$91,853	\$61,440	\$74,700	\$87,500	\$101,131	\$140,000
•••	73	5.1%	\$95,097	\$60,000	\$76,000	\$90,000	\$108,309	\$154,200
Work towards objectives to be accomplished	213	15.0%	\$100,989	\$65,686	\$82,000	\$97,800	\$114,500	\$151,000
•••	218	15.3%	\$114,978	\$69,000	\$91,200	\$110,250	\$136,000	\$173,397
Work independently on broad, general assignments	360	25.3%	\$125,170	\$72,120	\$99,660	\$123,000	\$146,375	\$191,380
•••	129	9.1%	\$153,432	\$95,000	\$120,000	\$142,200	\$185,000	\$230,000
Operate as an executive	53	3.7%	\$178,331	\$105,000	\$140,000	\$175,000	\$201,677	\$300,000
•••	19	1.3%	\$175,854	\$94,000	\$148,000	\$172,227	\$206,000	\$270,000
Determine policies, plans and programs	26	1.8%	\$166,410	\$100,000	\$120,000	\$156,000	\$195,000	\$300,000

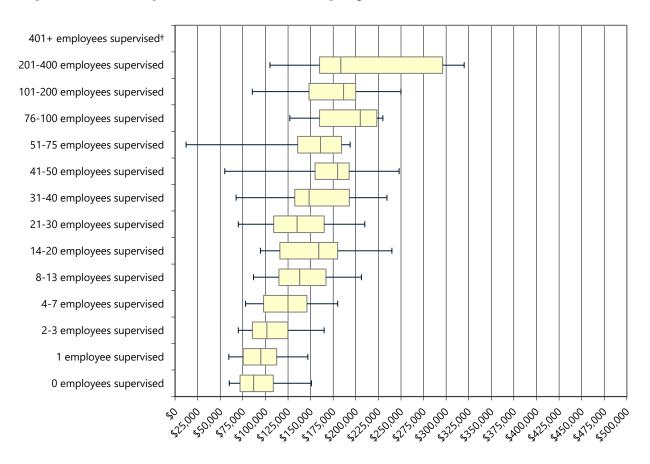
[†] Data suppressed due to sample size <10

Leadership Authority (F) (Full-time Employees)



	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
No supervisory role	216	15.2%	\$90,079	\$56,993	\$70,000	\$80,000	\$102,406	\$150,000
	113	7.9%	\$88,951	\$56,000	\$71,000	\$83,000	\$103,000	\$134,700
Assign and check work of one or two non-professionals	71	5.0%	\$85,161	\$60,000	\$68,000	\$80,000	\$99,270	\$140,000
•••	39	2.7%	\$93,923	\$59,000	\$71,864	\$86,000	\$105,000	\$150,000
Give Work Direction to one or more technologists	89	6.3%	\$90,755	\$64,000	\$74,000	\$87,000	\$98,000	\$134,000
•••	76	5.3%	\$97,506	\$65,000	\$74,910	\$91,760	\$114,834	\$150,000
Responsible for the work of one or more non-professional assistants	58	4.1%	\$96,717	\$61,440	\$77,700	\$95,500	\$110,000	\$155,000
	68	4.8%	\$106,606	\$75,573	\$89,747	\$103,000	\$119,125	\$154,000
Responsible for supervising one or more junior professionals	138	9.7%	\$110,489	\$74,000	\$92,250	\$105,000	\$127,000	\$160,000
	83	5.8%	\$122,692	\$80,000	\$102,000	\$115,500	\$141,000	\$175,000
Co-ordinate work programs and direct use of materials, equipment and personnel	141	9.9%	\$130,843	\$80,000	\$108,000	\$131,337	\$152,000	\$187,000
•••	112	7.9%	\$138,559	\$90,000	\$112,118	\$134,385	\$160,375	\$201,000
Supervise and direct the work of two or more major functions in the organization	66	4.6%	\$139,658	\$90,000	\$110,240	\$135,000	\$160,000	\$207,986
•••	46	3.2%	\$155,017	\$80,000	\$120,000	\$145,240	\$182,000	\$240,000
Co-ordinate activities of personnel in a significant group	77	5.4%	\$164,496	\$77,520	\$140,000	\$170,000	\$192,500	\$235,000
	22	1.5%	\$208,716	\$130,000	\$160,000	\$203,000	\$250,000	\$320,000
CEO	13	0.9%	\$186,692	\$45,000	\$120,000	\$185,000	\$242,000	\$310,000

Supervision Scope (G) (Full-time Employees)

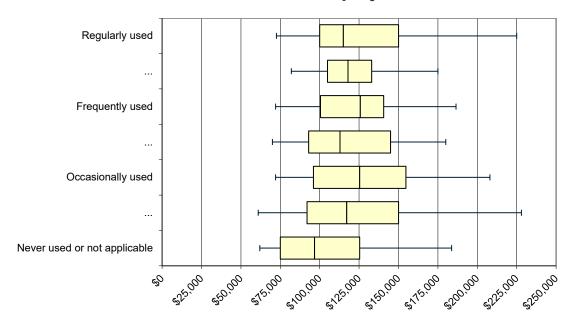


	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
0 employees supervised	510	35.9%	\$94,045	\$60,000	\$72,000	\$87,000	\$108,781	\$151,000
1 employee supervised	159	11.2%	\$97,357	\$59,500	\$75,492	\$95,000	\$112,470	\$147,000
2-3 employees supervised	251	17.7%	\$106,663	\$70,000	\$85,500	\$101,600	\$124,900	\$165,000
4-7 employees supervised	203	14.3%	\$124,785	\$78,000	\$98,000	\$125,000	\$146,000	\$180,000
8-13 employees supervised	105	7.4%	\$141,596	\$86,767	\$115,000	\$138,000	\$167,000	\$206,237
14-20 employees supervised	62	4.4%	\$155,983	\$94,500	\$116,000	\$159,000	\$180,000	\$240,000
21-30 employees supervised	41	2.9%	\$141,390	\$70,000	\$109,100	\$135,200	\$165,000	\$210,000
31-40 employees supervised	20	1.4%	\$156,859	\$67,526	\$132,458	\$148,450	\$192,875	\$234,500
41-50 employees supervised	11	0.8%	\$170,919	\$55,000	\$155,000	\$180,000	\$192,750	\$248,000

51-75 employees supervised	16	1.1%	\$149,750	\$12,200	\$135,750	\$161,000	\$184,250	\$193,800
76-100 employees supervised	11	0.8%	\$192,255	\$127,000	\$160,000	\$205,000	\$223,299	\$230,000
101-200 employees supervised	17	1.2%	\$176,985	\$85,500	\$148,300	\$186,500	\$200,000	\$250,000
201-400 employees supervised	13	0.9%	\$204,772	\$105,000	\$160,000	\$183,500	\$296,034	\$320,000
401+ employees supervised+								

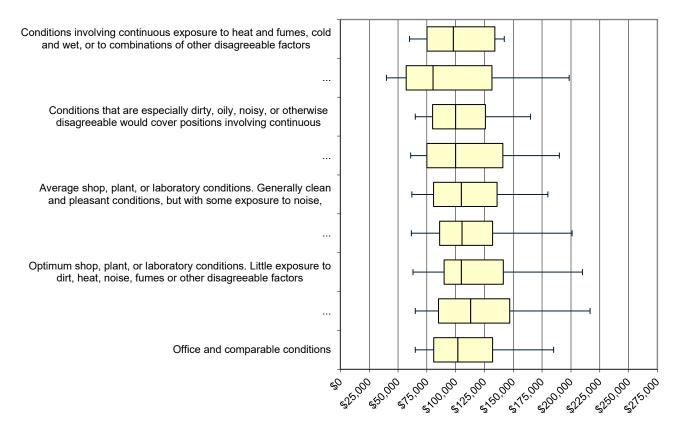
[†] Data suppressed due to sample size >10

Use of Professional Seal (H) (Full-time Employees)



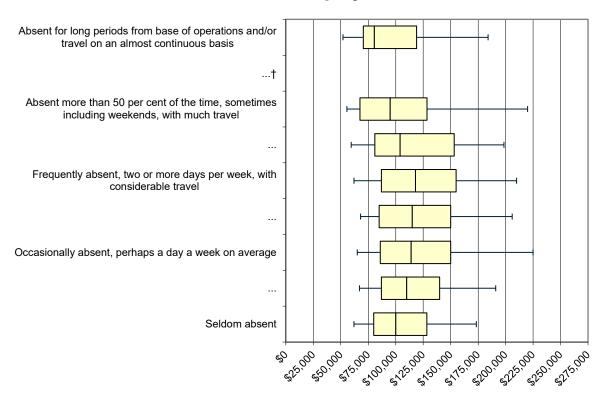
	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Never used or not applicable	857	60.3%	\$105,252	\$62,000	\$75,000	\$96,700	\$125,400	\$183,707
•••	202	14.2%	\$127,355	\$61,000	\$92,000	\$117,125	\$150,000	\$228,000
Occasionally used	172	12.1%	\$129,891	\$72,000	\$96,000	\$125,375	\$154,750	\$208,000
	54	3.8%	\$121,471	\$70,000	\$93,000	\$112,882	\$145,000	\$180,000
Frequently used	59	4.1%	\$124,133	\$72,014	\$100,500	\$125,750	\$140,550	\$186,500
•••	17	1.2%	\$120,475	\$82,000	\$105,000	\$118,000	\$133,000	\$175,000
Regularly used	67	4.7%	\$131,290	\$72,551	\$100,000	\$115,000	\$150,000	\$225,000

Job Environment (I)



	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Office and comparable conditions	533	37.5%	\$110,858	\$65,000	\$80,985	\$102,000	\$132,000	\$185,000
•••	340	23.9%	\$122,303	\$65,000	\$85,125	\$113,000	\$146,875	\$216,600
Optimum shop, plant, or laboratory conditions	112	7.9%	\$118,500	\$63,000	\$90,000	\$105,000	\$141,335	\$210,000
•••	74	5.2%	\$114,286	\$61,598	\$86,150	\$105,500	\$132,000	\$201,000
Average shop, plant, or laboratory conditions	218	15.3%	\$111,107	\$62,000	\$80,900	\$105,000	\$136,000	\$180,000
•••	86	6.0%	\$112,341	\$61,000	\$75,000	\$100,000	\$141,000	\$190,000
Conditions that are especially dirty, oily, noisy, or otherwise disagreeable	42	3.0%	\$106,400	\$65,000	\$80,000	\$100,000	\$125,750	\$165,000
	12	0.8%	\$93,645	\$40,000	\$57,125	\$80,460	\$131,500	\$198,500
Conditions involving continuous exposure to heat and fumes, cold and wet, or to combinations of other disagreeable factors	11	0.8%	\$101,963	\$60,000	\$75,197	\$98,000	\$134,000	\$142,200

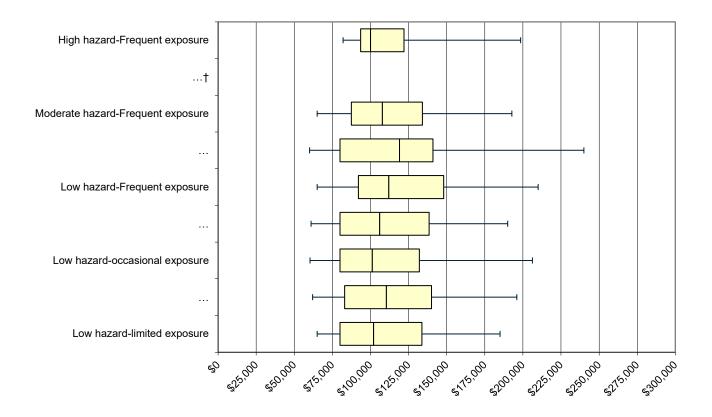
Absence from Base (J) (Full-time Employees)



	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Seldom absent	616	43.3%	\$106,773	\$62,000	\$80,000	\$100,000	\$128,367	\$173,364
•••	382	26.9%	\$117,955	\$67,000	\$87,000	\$110,000	\$140,000	\$191,000
Occasionally absent, perhaps a day a week on average	213	15.0%	\$123,747	\$65,000	\$86,000	\$114,000	\$150,000	\$225,000
•••	83	5.8%	\$122,586	\$68,000	\$85,000	\$115,000	\$150,000	\$206,000
Frequently absent, two or more days per week, with considerable travel	57	4.0%	\$124,499	\$62,000	\$87,000	\$118,000	\$155,000	\$210,000
•••	27	1.9%	\$116,029	\$59,500	\$81,000	\$104,000	\$153,184	\$198,500
Absent more than 50 per cent of the time, sometimes including weekends, with much travel	22	1.5%	\$108,381	\$55,575	\$67,500	\$95,000	\$128,474	\$220,000
†								
Absent for long periods from base of operations and/or travel on an almost continuous basis	21	1.5%	\$97,789	\$52,000	\$70,500	\$80,489	\$119,000	\$184,060

[†] Data suppressed due to sample size < 10

Accident and Health Hazards (K)



Points (Risk Level)**	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
0 (Low)	525	36.9%	\$110,824	\$65,000	\$80,000	\$102,000	\$133,770	\$185,000
2	232	16.3%	\$116,728	\$62,000	\$83,028	\$110,430	\$140,000	\$196,000
5	299	21.0%	\$110,836	\$60,320	\$80,000	\$101,176	\$132,000	\$206,237
8	87	6.1%	\$113,195	\$61,000	\$80,000	\$106,000	\$138,403	\$190,000
10	186	13.1%	\$122,967	\$65,000	\$92,000	\$112,000	\$148,000	\$210,000
12	21	1.5%	\$126,773	\$60,000	\$80,000	\$119,000	\$141,000	\$240,000
15	66	4.6%	\$114,312	\$65,000	\$87,400	\$107,750	\$134,000	\$192,750
18†								
20 (High)†								

[†] Data suppressed due to sample size < 10

**Risk level is self-assessed based on the following point matrix:

Low hazard-limited exposure	0
2	
Moderate hazard-limited exposure	5
8	
High hazard-limited exposure	10
Low hazard-occasional exposure	5
8	
Moderate hazard-occasional exposure	10
12	
High hazard-occasional exposure	15
Low hazard-frequent exposure	10
12	
Moderate hazard-frequent exposure	15
18	
High hazard-frequent exposure	20

Regression Analysis

General Analysis

A lasso regression model was used to establish a framework for predicting salaries for engineers and geoscientists working in different industries. This process was used to:

- o Identify how closely factors are associated with salaries
- o Identify Boolean components (such as receipt of professional designation) influencing salary
- o Create a linear formula that effectively predicts salaries while minimizing model overfitting

The model explains about 62 percent (61.6%) of variance in salary. A formula was produced which members of APEGS can easily use to estimate their salary.

Factor	Coefficient
(Constant)	\$ 42779.14
Duties (A)	\$ 109.13
Experience (C)	\$ 378.54
Recommendations (D)	\$ 104.19
Supervision Received (E)	\$ 13.28
Leadership Authority (F)	\$ 113.27
Supervision Scope (G)	\$ 818.20
Job Environment (I)*	\$ 594.53
Absence from Base of Operations (J)	\$ 399.12
Accident and Health Hazards (K)	\$ 526.43
Professional Designation(s)	\$ 9143.10

To calculate the approximate projected salary, input the points for each variable in the following formula:

Formula for expected salary (S_E) without bonus:

$$S_E = 42,779 + 109*A + 365*C + 379*D + 13*E + 113*F + 818*G - 595*I + 399*J + 526*K$$

Add \$9,143 if you have acquired professional status within your field (P.Eng. and/or P.Geo.)

Additional Notes

- Use of professional seal was excluded from the model due to this factor being not applicable for some respondents.
- 10-fold cross validation was used to select a lambda value for the lasso model.
- Higher ratings for factors with an asterisk (*) are associated with lower wages.