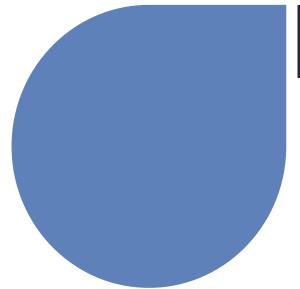




May 2019



insightrix®

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Sample Statistics

- o A total 1,923 members of APEGS completed the survey.
- Of those, 1,822 are employed full-time. For the remainder of the statistics, only full-time employees are included in the analysis.

Salary Statistics (Full-time Employees)

- The average salary (not including bonus) is \$105,287.
- o The median salary (not including bonus) is \$97,500.
- o Fifty percent of salaries fall between \$78,000 and \$126,000.
- o Ninety percent of salaries fall between \$58,182 and \$179,000.

Additional Income

- Approximately seven in ten members who participated in the survey reported receiving bonuses (69.3%). This is consistent with findings from 2018.
- The median bonus is \$5,200, including those who receive none, which is consistent with previous results.

Overall Statistics

- Nearly all respondents (93.3%) indicated their employer pays for benefits (including pension plan, sickness and disability insurance, life insurance, health plan, dental plan).
- Eight in ten (85.2%) indicated their employer pays for their participation in professional development activities (such as paid leave travel expenses, course fees, course materials).
- o 87.8% mentioned that their employer pays for APEGS annual dues.
- 18.7% have permission to consult.
- Overall, 18.7% of responding members are women with close to one half (43.9%) having five years of experience or less in their profession.
- Nearly all respondents work full-time (95.0%).

2019 Salary Survey

Differences by Industry, Sector and Discipline

- The median salary in the public sector is \$99,800 and the median salary in the private sector is \$96,525.
- o Highest paying discipline: Geological/Mining/Petroleum (Md: \$106,000).
- o Highest paying industry: Resource Industry Except Oil & Gas (Md: \$115,000).
- o Highest paying job function: Corporate Management (Md: \$147,000).

Comparison to 2018 Salaries

- o The median salary has increased by 1.1% from 2018.
- o The mean salary has increased by 0.5% from 2018.

Regression Analysis

- Many of the results are similar to previous surveys in terms of the factors influencing salary.
- Supervision scope, experience, leadership authority and/or supervision exercised, duties, and professional designation (P. Eng. or P. Geo) are the best predictors of salary.

Table of Contents

Results Summary	i
Sample Statistics	i
Salary Statistics (Full-time Employees)	i
Additional Income	i
Overall Statistics	i
Differences by Industry, Sector and Discipline	ii
Comparison to 2017 Salaries	ii
Regression Analysis	ii
Introduction, Methodology and Research Notes	V
Goals and Objectives	V
Survey Completion Results	V
Accuracy of the Data	V
Analysis of Results	V
Statistical Notes	vi
Study Results	1
Charts and Tables:	1
Total Salary (Both Full-time and Part-time)	1
Employer Paid Benefits	2
Year of B.Sc	3
Professional Designation	4
Permission to Consult	5
Permission to Consult by Experience	5
Discipline	6
Discipline by Employment	7
Discipline by Experience	8
Gender (Overall)	11
Experience by Gender	11
Permission to Consult - Gender	12

	Discipline by Employment – Gender	12
	Duties - Gender	13
	Education - Gender	14
	Experience - Gender	14
	Decision - Gender	15
	Supervision Received - Gender	16
	Leadership Authority - Gender	17
	Supervision Scope - Gender	18
	Hours Worked per Week (Full-time Employees)	19
	Average Hours Worked per Week	19
	Sector of Employment (Overall)	20
	Sector of Employment by Experience	20
	Industry of Employment	21
	Industry of Employment by Years of Experience	22
	Main Job Function	24
	Main Job Function by Experience	25
J	Job Classification Questions	27
	Duties (D)	28
	Education (Ed)	30
	Experience (E)	31
	Decisions (De)	32
	Supervision Received (Sr)	33
	Leadership Authority (L)	34
	Supervision Scope (S)	36
	Use of Professional Seal	37
	Job Environment (J)	38
	Absence from Base (A)	39
	Accident and Health Hazards (H)	40
Со	mparison Charts	42
	Change in Salary	42
	Additional Benefits	43

INTRODUCTION, METHODOLOGY AND RESEARCH NOTES

Goals and Objectives

In March 2019, the Association of Professional Engineers and Geoscientists of Saskatchewan contracted Insightrix Research to conduct a salary survey of their members. The survey inquired about their base salary for the 2019 year, bonuses received, hours worked, education, work duties, and other factors that may be related to salary. A comprehensive list of job factors with a possible influence on salary was provided by APEGS, complete with numerical ratings of each factor.

Salary surveys have been conducted by APEGS in previous years and so, for some questions, it was possible to compare current results to past trends.

Survey Completion Results

The Association of Professional Engineers and Geoscientists of Saskatchewan contacted all of their Saskatchewan resident members, a total of 5,923 professional engineers, professional geoscientists, engineers-in-training, geoscientists-in-training, and limited members. These respondents were asked to complete the salary survey in February and March 2019 based on their 2018 annual salary. Surveys were completed from March 27 to May 8, 2019. A total of 1,923 members completed the survey representing a 32.5% response rate.

Accuracy of the Data

Measures were taken to provide a high level of clarity in the survey wording to ensure accuracy of results; extra effort was undertaken to ensure the quality of the results. Salaries which were above \$250,000 were specifically identified and Insightrix verified these salaries directly within the survey. In addition, those who indicated a bonus equal to or higher than their salary were also asked to verify directly in the survey in order to confirm their response was correct.

Analysis of Results

Statistical measures were applied to each survey question and charts were created which illustrate the median, upper, and lower quartile, as well as 5th and 95th percentiles. Where possible, tables were created to show more detailed cross-tabulations broken down by education and experience. Due to confidentiality restrictions and respect for the privacy of those who took the survey, not all statistics could be reported, nor could all categories be broken into smaller ranges. Categories with fewer than ten members are not shown. Respondents who reported being unemployed, retired or work zero hours a week are excluded from salary calculations.

A step-wise linear regression model was used to determine which factors had the highest influence on salary and a formula that could predict their salary was developed so that members could enter their own ratings.

Statistical Notes

Although the mean, or arithmetical average, is a more commonly familiar statistic, the median, or middle value is often much more descriptive since it is not affected by very high or very low values. The median is the value at which one half of responses are higher and the other half of responses are lower. For this reason, the median is handled as the more important statistic throughout this report, and the relative size of the median and mean can be very descriptive of the feel of the data distribution. Where applicable, both statistics are mentioned.

In general:

When mean is higher than median:

There are some very high values and more moderate to low values.

When median is higher than mean:

There are some very low values and more moderate to high values.

In a salary survey:

When % change in mean is negative and % change in median is positive:

This may suggest that most of the group is established (many moderate to high values) with some entry-level candidates (some very low values).

When % change in mean is positive and % change in median is negative:

This may suggest that most of the group is around entry-level (many low to moderate values) with some very high paying positions (some high values).

When % change in median is positive, higher than % change mean:

This may suggest that most of the group is very established and seeing steady salary increases, while highest-paying positions are not seeing such large increases. This may also indicate only a few entry level candidates compared to the number of established individuals.

When % change in mean is positive, higher than % change median:

This may suggest that most of the group is very established and seeing steady salary increases, while highest-paying positions are seeing even larger increases. This may also indicate very few entry-level candidates compared to the number of established individuals.

Study Results

CHARTS AND TABLES:

General legend for salary charts:

Percentiles 75 and 25

(High and Low Quartiles)

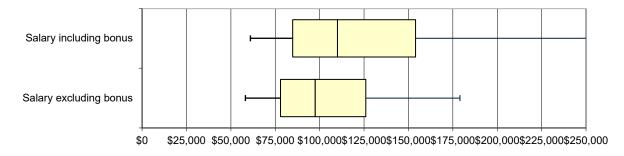
Beige Boxes

One half of salaries fall between these values.

Percentiles 5 and 95 Black lines

Ninety percent of salaries fall between these values.

Total Salary (Both Full-time and Part-time)



		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Full time	Base Salary	1,822	95.8%	\$105,287	\$58,182	\$78,000	\$97,500	\$126,000	\$179,000
position	Salary incl. bonus	- 1,822	33.8%	\$127,247	\$61,000	\$84,840	\$110,000	\$154,000	\$251,200
Part time position,	Base Salary	79		\$75,644	\$15,000	\$42,000	\$70,000	\$95,000	\$160,000
self employed, casual etc. and not full time	Salary incl. bonus		4.2%	\$87,719	\$15,750	\$52,072	\$75,000	\$110,815	\$191,000
Total	Base Salary	1,901	100.0%	\$104,055	\$55,510	\$76,000	\$96,400	\$125,000	\$179,000



Salary						
incl.	\$125,604	\$60,000	\$83,000	\$108,800	\$152,500	\$250,000
bonus						

 $^{^{*}}$ Respondents who reported being unemployed, retired or work zero hours a week excluded from base (n= 21)

Employer Paid Benefits

		Yes	No/NA*	Total
Faculty of Delid Bornefite (Dansier when sideness life incomes atta)	Count	1,795	128	1923
Employer Paid Benefits (Pension plan, sickness, life insurance etc.)	Percent	93.3%	6.7%	100.0%
Funds as Daid Book (to /Docford and Dochor and addition)	Count	1,639	284	1923
Employer Paid Benefits (Professional Development activities)	Percent	85.2%	14.8%	100.0%
D ADECC III a	Count	1,688	235	1923
Does your employer pay for your APEGS annual dues?	Percent	87.8%	12.2%	100.0%
Does your employer pay for you to attend the APEGS Annual	Count	316	1,607	1923
Meeting? *(N/A grouped with No)	Percent	16.4%	83.6%	100.0%

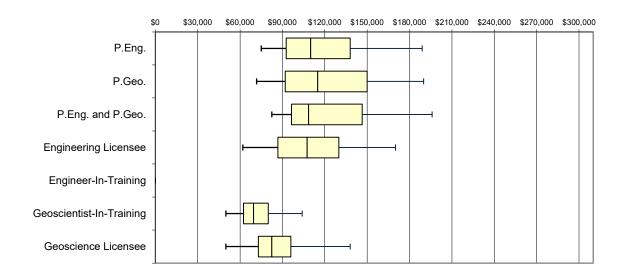
Year of B.Sc.

	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
1976 &	22	1.2%	\$142,977	\$40,000	\$105,000	\$138,638	\$176,000	\$223,400
Prior 1977*								
1978*	-							
1979*	-							
1979	10	0.50/	¢116.756	¢10	¢02.626	¢1272F	¢170.000	¢105.000
1981*	10	0.5%	\$116,756	\$10	\$82,636	\$127,255	\$170,000	\$195,000
1982	12	0.70/	¢140.025	¢00,000	¢105.000	¢150,000	¢172.000	¢260 107
1983	13	0.7%	\$148,035	\$90,000	\$105,000	\$150,000	\$173,000	\$260,107
1984	15	0.8%	\$155,230	\$24,000	\$135,307	\$162,867	\$182,400	\$285,000
1985	11	0.6%	\$151,992	\$60,000	\$110,000	\$140,000	\$210,000	\$245,000
1986	13	0.7%	\$158,379	\$90,000	\$110,000	\$127,000	\$198,500	\$255,000
1986	16	0.9%	\$147,568	\$79,000	\$107,250	\$152,500	\$174,645	\$239,000
	24	1.3%	\$146,365	\$86,000	\$115,500	\$147,955	\$170,000	\$212,000
1988	24	1.3%	\$155,933	\$93,000	\$131,250	\$152,945	\$184,096	\$240,000
1989	21	1.2%	\$135,177	\$93,000	\$105,000	\$138,000	\$155,000	\$180,000
1990	20	1.1%	\$124,382	\$37,700	\$92,000	\$123,300	\$166,000	\$189,602
1991	20	1.1%	\$141,102	\$44,850	\$114,250	\$137,000	\$163,750	\$219,250
1992	10	0.5%	\$131,042	\$53,500	\$120,000	\$134,000	\$152,000	\$188,921
1993	15	0.8%	\$134,232	\$51,000	\$119,508	\$135,000	\$161,235	\$208,000
1994	22	1.2%	\$142,582	\$75,000	\$100,000	\$141,567	\$173,000	\$203,000
1995	27	1.5%	\$136,307	\$45,806	\$104,000	\$133,600	\$180,000	\$210,000
1996	24	1.3%	\$154,324	\$102,500	\$121,250	\$153,835	\$182,250	\$210,000
1997	27	1.5%	\$129,047	\$85,060	\$102,820	\$129,100	\$147,000	\$200,000
1998	22	1.2%	\$117,556	\$52,000	\$100,000	\$113,709	\$145,000	\$180,000
1999	43	2.4%	\$126,898	\$70,000	\$105,000	\$120,000	\$146,400	\$192,000
2000	36	2.0%	\$120,269	\$58,200	\$93,750	\$116,250	\$143,750	\$190,605
2001	49	2.7%	\$124,824	\$62,000	\$102,000	\$125,000	\$145,000	\$180,000
2002	47	2.6%	\$120,582	\$74,000	\$104,212	\$120,000	\$148,000	\$165,000
2003	49	2.7%	\$121,946	\$82,500	\$107,120	\$119,000	\$136,140	\$177,070
2004	58	3.2%	\$117,687	\$75,000	\$87,000	\$120,750	\$135,150	\$175,000
2005	67	3.7%	\$110,066	\$54,400	\$93,845	\$110,000	\$130,000	\$155,709
2006	50	2.7%	\$100,790	\$26,623	\$89,000	\$103,500	\$120,000	\$149,400
2007	85	4.7%	\$111,022	\$80,000	\$94,259	\$105,000	\$126,822	\$154,000
2008	86	4.7%	\$104,617	\$75,000	\$91,500	\$100,000	\$120,000	\$147,000
2009	86	4.7%	\$98,886	\$70,000	\$87,000	\$97,750	\$105,000	\$155,000
2010	89	4.9%	\$98,344	\$50,000	\$85,000	\$98,000	\$108,000	\$148,000
2011	83	4.6%	\$95,043	\$55,000	\$81,900	\$92,000	\$105,000	\$138,000
2012	116	6.4%	\$85,674	\$65,000	\$75,125	\$85,000	\$95,000	\$117,000

2013	92	5.1%	\$82,654	\$56,000	\$73,125	\$81,259	\$93,675	\$115,000
2014	97	5.3%	\$79,942	\$55,000	\$70,000	\$79,000	\$89,551	\$108,000
2015	91	5.0%	\$74,056	\$58,240	\$65,000	\$70,000	\$82,500	\$96,000
2016	74	4.1%	\$68,453	\$51,000	\$60,900	\$65,779	\$77,000	\$87,443
2017	71	3.9%	\$69,958	\$48,000	\$60,000	\$65,280	\$75,000	\$103,500
2018	74	4.1%	\$64,992	\$50,500	\$60,000	\$63,000	\$68,000	\$89,600

^{*}Not available due to reporting rules (insufficient data)

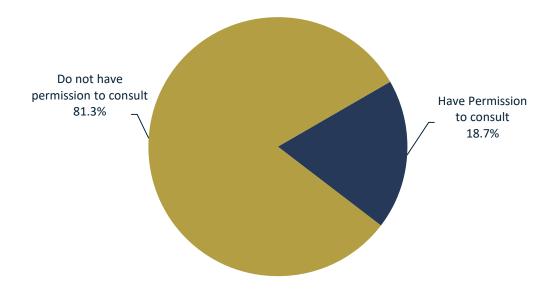
Professional Designation



	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
P.Eng.	1,172	64.3%	\$118,403	\$75,000	\$92,699	\$110,000	\$138,000	\$188,921
P.Geo.	85	4.7%	\$121,628	\$71,760	\$92,000	\$115,000	\$150,000	\$190,000
P.Eng. and P.Geo	16	0.9%	\$122,715	\$82,500	\$96,375	\$108,550	\$146,500	\$196,000
Engineering License	14	0.8%	\$113,360	\$62,000	\$86,794	\$107,500	\$130,000	\$170,000
Engineer-in- Training	501	27.5%	\$72,365	\$50,000	\$62,400	\$69,600	\$80,000	\$104,000
Geoscientist- in-Training	34	1.9%	\$85,906	\$50,000	\$73,000	\$82,500	\$96,000	\$138,000
Geo Licensee*								

^{*}Not available due to reporting rules (insufficient data)

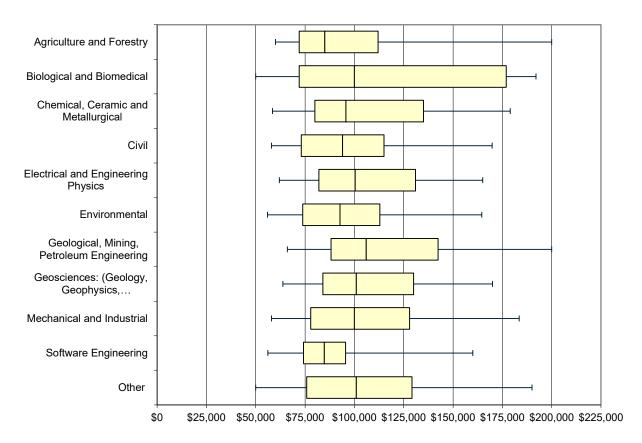
Permission to Consult



Permission to Consult by Experience

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
	Five years or less	33	10.2%	\$80,306	\$60,000	\$67,000	\$75,400	\$90,000	\$130,000
Have	6 to 10 years	71	21.9%	\$96,795	\$70,000	\$84,000	\$94,500	\$108,000	\$135,000
permission to consult	11 to 20 years	129	39.8%	\$121,052	\$85,280	\$102,000	\$116,052	\$135,000	\$178,000
	More than 20 years	90	27.9%	\$147,154	\$84,285	\$125,000	\$147,500	\$173,000	\$210,000
	Total	323	100.0%	\$123,802	\$67,000	\$92,550	\$113,680	\$141,220	\$190,000
	Five years or less	547	36.5%	\$75,458	\$50,500	\$64,000	\$72,000	\$84,500	\$110,000
Do not have	6 to 10 years	401	26.8%	\$97,093	\$69,000	\$83,895	\$94,485	\$105,000	\$148,000
permission to consult	11 to 20 years	363	24.2%	\$124,442	\$81,229	\$103,000	\$122,000	\$142,512	\$180,000
	More than 20 years	188	12.5%	\$149,302	\$90,000	\$118,461	\$150,000	\$170,000	\$223,400
	Total	1,499	100.0%	\$102,369	\$56,500	\$75,000	\$94,485	\$120,900	\$175,000

Discipline



	Count	Column	Mean	Percentile	Percentile	Median	Percentile	Percentile
		N %		05	25		75	95
Agriculture and Forestry	47	2.6%	\$100,033	\$60,000	\$72,000	\$85,000	\$112,000	\$200,000
Biological and Biomedical*								
Chemical, Ceramic and Metallurgical	83	4.6%	\$105,590	\$58,500	\$80,000	\$95,680	\$135,000	\$179,000
Civil	389	21.4%	\$99,212	\$58,000	\$73,065	\$94,000	\$115,000	\$169,800
Electrical and Engineering Physics	262	14.4%	\$107,617	\$62,000	\$82,000	\$100,423	\$131,000	\$165,000
Environmental	132	7.2%	\$97,119	\$56,000	\$73,836	\$92,700	\$112,863	\$164,580
Geological, Mining, Petroleum Engineering	188	10.3%	\$117,427	\$66,000	\$88,125	\$106,000	\$142,375	\$200,000
Geosciences: (Geology, Geophysics,	95	5.2%	\$108,462	\$63,750	\$84,000	\$101,000	\$130,000	\$170,000

Geochemistry,								
Hydrogeology)								
Mechanical and Industrial	409	22.4%	\$106,849	\$58,000	\$77,900	\$100,000	\$128,000	\$183,547
Software Engineering	38	2.1%	\$91,237	\$56,100	\$74,200	\$84,750	\$95,540	\$160,000
Other	172	9.4%	\$107,153	\$50,000	\$75,850	\$101,000	\$129,225	\$190,000

^{*}Not available due to reporting rules (insufficient data)

Discipline by Employment

	% working in same discipline as at graduation	% working in other discipline
Agriculture and Forestry	38.0%	62.0%
Biological and Biomedical	12.5%	87.5%
Chemical, Ceramic and Metallurgical	95.5%	4.5%
Civil	81.0%	19.0%
Electrical and Engineering Physics	94.4%	5.6%
Environmental	65.5%	34.5%
Geological, Mining, Petroleum Engineering	56.1%	43.9%
Geosciences: (Geology, Geophysics, Geochemistry, Hydrogeology)	86.4%	13.6%
Mechanical and Industrial	87.2%	12.8%
Software Engineering	28.2%	71.8%
Other	19.3%	80.7%

Discipline by Experience

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
	5 or fewer years	15	31.9%	\$70,896	\$53,785	\$64,000	\$67,000	\$77,150	\$94,000
	6 - 10 years	14	29.8%	\$82,964	\$65,000	\$73,350	\$81,750	\$90,000	\$102,000
Agriculture and Forestry	11 - 20 years	11	23.4%	\$136,000	\$85,000	\$108,000	\$140,000	\$160,000	\$200,000
	More than 20 years*								
	Total	47	100.0%	\$100,033	\$60,000	\$72,000	\$85,000	\$112,000	\$200,000
	5 or fewer years	33	39.8%	\$79,847	\$55,000	\$67,000	\$75,018	\$85,000	\$111,820
Ch a sei a a l	6 - 10 years	22	26.5%	\$102,275	\$60,000	\$89,125	\$96,000	\$100,500	\$159,200
Chemical, Ceramic and Metallurgical	11 - 20 years	20	24.1%	\$134,728	\$70,750	\$113,350	\$136,125	\$161,499	\$191,400
ivietanurgicai	More than 20 years*								
	Total	83	100.0%	\$105,590	\$58,500	\$80,000	\$95,680	\$135,000	\$179,000
	5 or fewer years	122	31.3%	\$70,933	\$53,000	\$61,000	\$68,820	\$75,000	\$96,500
	6 - 10 years	104	26.7%	\$93,611	\$70,000	\$80,056	\$91,000	\$100,775	\$135,000
Civil	11 - 20 years	106	27.2%	\$115,730	\$80,000	\$100,000	\$112,660	\$130,000	\$160,000
	More than 20 years	57	14.7%	\$139,237	\$70,000	\$104,000	\$138,000	\$170,000	\$206,873
	Total	389	100.0%	\$103,392	\$58,000	\$73,065	\$94,250	\$115,000	\$170,000
Electrical	5 or fewer years	70	26.7%	\$74,923	\$52,000	\$65,000	\$72,000	\$85,000	\$103,500
and Engineering Physics	6 - 10 years	75	28.6%	\$96,239	\$67,000	\$84,312	\$93,000	\$105,000	\$145,000
Filysics	11 - 20 years	65	24.8%	\$123,053	\$82,500	\$105,500	\$124,000	\$140,000	\$165,000



More than 20 years	52	19.8%	\$148,742	\$92,000	\$127,069	\$150,000	\$160,750	\$239,000
Total	262	100.0%	\$107,617	\$62,000	\$82,000	\$100,423	\$131,000	\$165,000

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
	5 or fewer years	51	38.6%	\$74,687	\$50,500	\$60,000	\$72,000	\$84,000	\$103,000
	6 - 10 years	36	27.3%	\$88,895	\$67,000	\$79,250	\$85,847	\$96,000	\$118,000
Environmental	11 - 20 years	30	22.7%	\$122,991	\$96,000	\$103,000	\$115,250	\$143,000	\$173,000
	More than 20 years	15	11.4%	\$141,379	\$102,000	\$118,112	\$140,000	\$164,580	\$185,000
	Total	132	100.0%	\$97,119	\$56,000	\$73,836	\$92,700	\$112,863	\$164,580
	5 or fewer years	64	34.0%	\$87,627	\$65,000	\$76,250	\$84,650	\$98,650	\$117,200
Geological,	6 - 10 years*	52	27.7%	\$105,829	\$70,000	\$95,000	\$104,000	\$116,825	\$145,000
Mining, Petroleum	11 - 20 years*	40	21.3%	\$139,695	\$85,234	\$118,137	\$142,506	\$159,625	\$209,500
Engineering	More than 20 years*	32	17.0%	\$168,038	\$102,820	\$136,250	\$167,500	\$200,000	\$245,000
	Total	188	100.0%	\$117,427	\$66,000	\$88,125	\$106,000	\$142,375	\$200,000
	5 or fewer years	23	24.2%	\$88,426	\$63,750	\$77,000	\$84,000	\$95,000	\$118,000
Geosciences:	6 - 10 years	26	27.4%	\$91,372	\$50,000	\$80,500	\$89,500	\$101,350	\$128,000
(Geology, Geophysics,	11 - 20 years	26	27.4%	\$115,073	\$76,764	\$100,000	\$115,411	\$133,000	\$150,000
Geochemistry, Hydrogeology)	More than 20 years	20	21.1%	\$145,126	\$82,455	\$117,750	\$150,000	\$170,000	\$217,900
	Total	95	100.0%	\$108,462	\$63,750	\$84,000	\$101,000	\$130,000	\$170,000
Mechanical and Industrial	5 or fewer years	131	32.0%	\$73,402	\$51,000	\$63,000	\$67,000	\$83,000	\$102,000

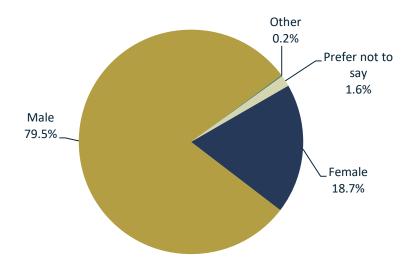
6 - 10 years	101	24.7%	\$102,618	\$75,000	\$85,060	\$97,700	\$108,770	\$148,000
11 - 20 years	127	31.1%	\$126,460	\$85,280	\$104,000	\$124,800	\$144,000	\$187,000
More than 20 years	50	12.2%	\$153,215	\$93,812	\$127,000	\$150,000	\$179,030	\$212,000
Total	409	100.0%	\$106,849	\$58,000	\$77,900	\$100,000	\$128,000	\$183,547

^{*}Not reported due to insufficient data

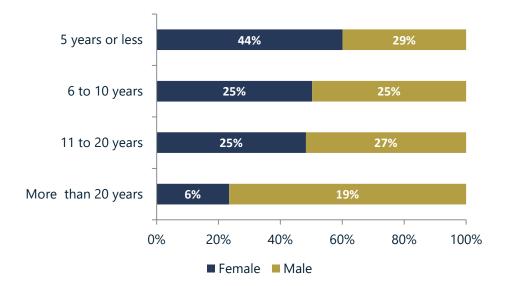
		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
	5 or fewer years	17	44.7%	\$73,595	\$56,000	\$63,300	\$75,000	\$83,416	\$91,000
Software,	6 - 10 years								
Computer	11 - 20 years*								
Engineering	More than 20 years*								
	Total	38	100.0%	\$91,237	\$56,100	\$74,200	\$84,750	\$95,540	\$160,000
	5 or fewer years	53	30.8%	\$74,091	\$40,000	\$60,000	\$67,900	\$80,666	\$130,000
	6 - 10 years	32	18.6%	\$96,568	\$64,000	\$83,400	\$94,000	\$102,000	\$150,000
Other	11 - 20 years	57	33.1%	\$120,481	\$78,500	\$100,000	\$115,000	\$131,200	\$180,000
	More than 20 years	30	17.4%	\$151,528	\$85,000	\$115,000	\$150,000	\$187,500	\$260,107
	Total	172	100.0%	\$107,153	\$50,000	\$75,850	\$101,000	\$129,225	\$190,000

^{*}Not reported due to insufficient data. Biological/Biomedical not reported due to insufficient data.

Gender (Overall)



Experience by Gender



Permission to Consult – Gender

Have Permission to Consult



Discipline by Employment – Gender

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Agriculture and	Female*								
Forestry	Male	44	93.6%	\$99,489	\$60,000	\$69,225	\$85,000	\$111,000	\$200,000
Chemical, Ceramic	Female	24	28.9%	\$99,808	\$58,500	\$72,500	\$92,500	\$115,000	\$159,186
and Metallurgical	Male	58	69.9%	\$108,151	\$56,000	\$84,000	\$95,840	\$136,500	\$182,042
Civil	Female	80	20.5%	\$88,485	\$56,000	\$69,850	\$86,000	\$104,750	\$124,941
Civii	Male	306	78.7%	\$102,181	\$58,000	\$75,000	\$96,334	\$123,000	\$175,000
Electrical and	Female	30	11.5%	\$97,903	\$67,000	\$77,444	\$86,222	\$110,000	\$173,000
Engineering Physics	Male	225	85.9%	\$109,592	\$62,000	\$83,500	\$103,352	\$135,000	\$165,000
Environmental	Female	53	40.2%	\$88,559	\$58,000	\$72,000	\$84,000	\$96,000	\$150,000
Environmental	Male	78	59.1%	\$103,408	\$52,000	\$75,000	\$99,500	\$131,000	\$173,000
Geological,	Female*	46	24.5%	\$107,310	\$67,000	\$83,000	\$97,496	\$130,000	\$170,000
Mining, Petroleum Engineering	Male	139	73.9%	\$121,106	\$65,700	\$90,400	\$107,000	\$145,000	\$203,000
Geosciences	Female	21	22.1%	\$91,160	\$50,000	\$73,000	\$84,000	\$112,150	\$140,000
(Geology, Geophysics, Geochemistry, Hydrogeology)	Male	72	75.8%	\$113,646	\$72,000	\$89,250	\$104,500	\$136,750	\$171,000
Mechanical and	Female	41	10.0%	\$97,085	\$56,000	\$70,000	\$95,500	\$105,000	\$159,832
Industrial	Male	358	87.5%	\$107,972	\$60,000	\$79,000	\$100,000	\$130,000	\$187,000

Software,	Female*								
Computer Engineering	Male	33	86.8%	\$89,527	\$56,100	\$73,000	\$84,000	\$93,845	\$160,000
Othor	Female	34	19.8%	\$82,472	\$40,000	\$58,200	\$74,750	\$98,000	\$152,938
Other	Male	135	78.5%	\$113,187	\$59,000	\$82,960	\$105,000	\$130,000	\$215,000

^{*}Not reported due to insufficient data. Biological/Biomedical not reported due to insufficient data.

Duties – Gender

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Early stages of	Female	23	46.0%	\$61,134	\$40,000	\$56,000	\$61,000	\$67,600	\$78,500
training and development	Male	25	50.0%	\$59,888	\$29,000	\$58,000	\$62,192	\$65,000	\$78,000
	Female	16	26.7%	\$67,585	\$41,000	\$57,250	\$66,500	\$73,766	\$111,820
	Male	41	68.3%	\$63,951	\$48,000	\$60,000	\$63,000	\$68,640	\$80,000
More advanced	Female	27	18.6%	\$65,706	\$19,200	\$55,000	\$68,250	\$79,000	\$89,000
stages of training and development	Male	118	81.4%	\$69,089	\$50,000	\$60,000	\$65,000	\$75,000	\$100,100
	Female	41	25.5%	\$74,031	\$58,500	\$67,327	\$72,000	\$80,000	\$95,000
	Male	118	73.3%	\$75,697	\$55,000	\$65,000	\$72,000	\$85,000	\$105,000
Fully qualified	Female	47	23.4%	\$79,012	\$30,000	\$75,000	\$80,500	\$89,000	\$105,000
professional level	Male	147	73.1%	\$91,179	\$49,712	\$75,000	\$89,640	\$100,000	\$160,000
	Female	30	15.2%	\$82,126	\$19,977	\$70,000	\$90,000	\$98,000	\$116,950
	Male	165	83.3%	\$97,745	\$66,560	\$83,000	\$93,845	\$109,200	\$142,000
First level of direct	Female	20	18.2%	\$91,237	\$50,592	\$76,303	\$89,500	\$102,250	\$151,025
and sustained supervision	Male	88	80.0%	\$93,537	\$55,000	\$80,056	\$94,500	\$105,000	\$133,000
	Female	20	18.9%	\$95,167	\$70,100	\$80,128	\$99,800	\$105,000	\$119,750
	Male	85	80.2%	\$106,149	\$75,000	\$86,794	\$101,841	\$116,480	\$153,745
Involved in short	Female	39	20.1%	\$99,105	\$58,200	\$83,000	\$98,000	\$115,000	\$155,000
and long range planning	Male	151	77.8%	\$105,168	\$70,000	\$85,729	\$100,000	\$124,000	\$154,000
	Female	25	15.2%	\$104,024	\$60,000	\$88,457	\$100,000	\$115,000	\$161,500
	Male	137	83.0%	\$113,280	\$74,500	\$96,000	\$106,000	\$130,000	\$170,000
Regularly direct	Female	30	14.9%	\$117,226	\$80,000	\$94,916	\$111,000	\$135,000	\$180,000
several professionals	Male	170	84.6%	\$125,620	\$83,416	\$105,000	\$124,000	\$150,000	\$171,000
	Female	16	13.0%	\$133,674	\$52,000	\$114,765	\$130,500	\$153,677	\$179,000
	Male	105	85.4%	\$141,610	\$90,000	\$119,508	\$142,000	\$160,800	\$192,000
Direct technical and	Female	17	11.7%	\$133,338	\$43,000	\$112,150	\$139,000	\$155,000	\$210,000
administrative activities of a significant group	Male	124	86.1%	\$162,632	\$99,800	\$136,590	\$161,135	\$190,000	\$223,400
	Female*								
	Male	25	89.3%	\$170,687	\$20,000	\$140,000	\$175,000	\$231,000	\$285,000



CEO	Female*								
CEO	Male	12	80.0%	\$148,207	\$91,050	\$104,250	\$139,500	\$167,059	\$243,202

^{*}Not reported due to insufficient data

Education – Gender

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
De ale al ave	Female	254	19.3%	\$88,929	\$54,000	\$68,351	\$84,000	\$103,000	\$152,500
Bachelors	Male	1,039	78.9%	\$104,962	\$60,000	\$77,000	\$98,000	\$125,000	\$175,000
	Female	27	14.1%	\$93,367	\$37,000	\$74,000	\$95,000	\$110,000	\$161,500
	Male	161	84.3%	\$110,171	\$56,000	\$83,598	\$105,000	\$135,307	\$180,000
Mastava	Female	52	18.2%	\$99,856	\$40,000	\$75,250	\$97,000	\$120,224	\$180,000
Masters	Male	231	80.8%	\$106,423	\$48,000	\$77,300	\$97,500	\$130,000	\$190,000
	Female*								
	Male	19	70.4%	\$134,991	\$53,830	\$96,000	\$118,000	\$165,000	\$295,000
Destaunts	Female	16	20.0%	\$114,797	\$50,000	\$84,673	\$113,497	\$151,250	\$190,000
Doctorate	Male	61	76.3%	\$129,242	\$45,000	\$87,000	\$131,800	\$169,000	\$217,000

^{*}Not reported due to insufficient data

Experience – Gender

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
	5 years or less	157	44.0%	\$73,890	\$43,000	\$64,600	\$72,530	\$84,000	\$105,000
Famala	6 to 10 years	91	25.5%	\$87,513	\$50,292	\$78,504	\$87,243	\$98,000	\$120,000
Female	11 to 20 years	89	24.9%	\$115,905	\$45,806	\$98,000	\$112,000	\$139,000	\$180,000
	More than 20 years	20	5.6%	\$139,067	\$104,000	\$110,000	\$130,000	\$154,485	\$271,750
	5 years or less	438	29.0%	\$75,923	\$52,000	\$63,600	\$72,000	\$85,000	\$115,000
Mala	6 to 10 years	381	25.2%	\$98,656	\$70,000	\$85,000	\$95,000	\$106,380	\$150,000
Male	11 to 20 years	409	27.1%	\$122,527	\$78,500	\$102,000	\$120,000	\$138,742	\$180,000
	More than 20 years	283	18.7%	\$144,415	\$63,000	\$114,000	\$147,000	\$170,000	\$222,000

Decision – Gender

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Decisions are of a	Female*							ı	
routine nature	Male*	13	61.9%	\$63,665	\$21,000	\$45,000	\$60,000	\$84,000	\$100,000
	Female	11	55.0%	\$67,149	\$50,500	\$60,000	\$68,250	\$73,065	\$78,725
•••	Male*								
Decisions fall within	Female	20	25.6%	\$64,589	\$45,250	\$56,000	\$65,000	\$72,883	\$90,450
established guidelines	Male	56	71.8%	\$68,617	\$48,000	\$60,000	\$63,800	\$72,750	\$106,000
	Female	24	23.1%	\$70,273	\$56,285	\$65,622	\$69,500	\$79,000	\$93,000
•••	Male	77	74.0%	\$73,177	\$55,000	\$62,192	\$67,000	\$80,301	\$109,400
Independent Analysis	Female	24	23.3%	\$69,586	\$40,500	\$55,796	\$70,578	\$83,125	\$105,000
independent Analysis	Male	77	74.8%	\$76,167	\$26,623	\$65,000	\$73,515	\$89,000	\$104,400
	Female	27	23.5%	\$67,801	\$28,416	\$59,400	\$72,000	\$77,444	\$86,000
•••	Male	85	73.9%	\$77,935	\$47,000	\$65,557	\$75,000	\$85,650	\$112,000
Routinely make	Female	26	20.6%	\$84,398	\$54,400	\$72,000	\$80,950	\$92,000	\$119,000
technical recommendations	Male	97	77.0%	\$88,390	\$56,000	\$75,000	\$85,000	\$101,000	\$135,000
	Female	38	21.7%	\$84,277	\$30,000	\$75,900	\$89,450	\$97,336	\$110,000
•••	Male	131	74.9%	\$96,820	\$60,000	\$80,000	\$92,700	\$110,000	\$145,000
Routinely make	Female	37	18.9%	\$88,144	\$66,700	\$76,800	\$86,000	\$96,000	\$123,000
responsible decisions	Male	157	80.1%	\$94,985	\$62,000	\$78,795	\$91,500	\$105,000	\$150,000
	Female	36	25.0%	\$98,619	\$65,300	\$84,105	\$97,494	\$115,000	\$152,500
•••	Male	107	74.3%	\$105,508	\$72,500	\$88,600	\$103,352	\$116,480	\$154,000
Routinely make	Female	32	13.2%	\$107,885	\$74,200	\$88,250	\$105,500	\$120,250	\$162,000
responsible technical/administrative decisions	Male	207	85.5%	\$115,699	\$65,520	\$94,000	\$111,149	\$132,000	\$179,000
	Female	35	14.6%	\$119,906	\$50,000	\$98,000	\$115,000	\$139,000	\$180,000
•••	Male	203	84.9%	\$127,441	\$80,000	\$100,000	\$125,000	\$150,000	\$187,000
Deal with major	Female	26	12.4%	\$120,056	\$60,000	\$96,400	\$114,843	\$144,000	\$180,000
problems	Male	182	87.1%	\$136,196	\$75,000	\$108,000	\$135,075	\$160,000	\$208,000
	Female*								
•••	Male	53	91.4%	\$153,512	\$81,948	\$131,000	\$150,000	\$180,000	\$254,000
Isolate and analyze	Female	11	15.5%	\$148,409	\$30,000	\$105,000	\$161,500	\$190,000	\$275,000
major over-all problems	Male	57	80.3%	\$144,768	\$38,000	\$102,000	\$144,000	\$176,921	\$260,107

^{*}Not reported due to insufficient data

Supervision Received – Gender

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Work under close	Female*								
supervision	Male*								
	Female*								
	Male*								
Receive instructions	Female*	10	34.5%	\$63,277	\$45,000	\$56,000	\$63,333	\$75,000	\$79,000
as to methods and procedures	Male	19	65.5%	\$64,125	\$29,000	\$53,830	\$62,000	\$70,000	\$125,000
	Female*								
	Male	18	69.2%	\$64,685	\$48,000	\$61,000	\$64,600	\$70,000	\$80,000
Work under general	Female	32	22.7%	\$70,203	\$40,500	\$62,620	\$70,000	\$80,000	\$97,336
supervision	Male	108	76.6%	\$72,443	\$41,000	\$62,000	\$71,000	\$82,350	\$106,600
	Female	24	23.8%	\$76,259	\$54,000	\$66,250	\$75,000	\$86,024	\$110,000
	Male	74	73.3%	\$77,259	\$54,800	\$63,000	\$74,200	\$88,344	\$122,000
Work in terms of	Female	24	19.2%	\$72,958	\$28,416	\$59,800	\$77,608	\$86,520	\$98,000
specific objectives	Male	99	79.2%	\$80,707	\$56,000	\$66,200	\$77,900	\$92,000	\$120,000
	Female	26	21.8%	\$78,069	\$50,009	\$69,000	\$76,548	\$86,000	\$116,950
	Male	88	73.9%	\$93,119	\$60,000	\$78,125	\$89,500	\$103,750	\$145,000
Work towards	Female	51	17.8%	\$86,699	\$58,200	\$72,000	\$83,000	\$95,000	\$136,000
objectives to be accomplished	Male	232	80.8%	\$98,613	\$60,000	\$75,000	\$94,000	\$114,454	\$150,000
	Female	55	19.5%	\$94,027	\$43,000	\$80,000	\$95,000	\$110,000	\$136,000
	Male	220	78.0%	\$107,615	\$65,028	\$88,628	\$103,689	\$120,000	\$158,950
Work	Female	82	17.1%	\$103,156	\$50,000	\$85,000	\$100,000	\$117,000	\$155,000
independently on broad, general assignments	Male	390	81.4%	\$115,717	\$68,640	\$92,000	\$110,000	\$136,000	\$180,000
	Female	17	11.0%	\$134,137	\$52,000	\$113,000	\$138,400	\$160,000	\$180,000
	Male	135	87.7%	\$139,783	\$75,000	\$113,000	\$137,000	\$166,650	\$210,000
Operate as an	Female*								
executive	Male	67	88.2%	\$162,830	\$83,416	\$133,000	\$160,000	\$190,000	\$260,107
	Female*								
	Male	15	75.0%	\$171,310	\$103,950	\$145,000	\$165,000	\$185,000	\$254,000
Determine policies,	Female*								
plans and programs	Male	40	85.1%	\$134,850	\$23,300	\$100,500	\$130,000	\$152,716	\$241,850

^{*}Not reported due to insufficient data

Leadership Authority - Gender

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Nia avenaminam mala	Female	72	25.4%	\$73,717	\$30,000	\$60,490	\$74,000	\$89,098	\$110,000
No supervisory role	Male	203	71.7%	\$86,431	\$37,440	\$64,604	\$83,135	\$102,000	\$150,000
	Female	35	25.7%	\$74,970	\$50,292	\$64,000	\$70,000	\$89,000	\$110,000
	Male	99	72.8%	\$76,640	\$53,785	\$62,000	\$75,000	\$90,400	\$110,000
Assign and check	Female	23	18.7%	\$79,160	\$50,000	\$68,000	\$84,482	\$90,000	\$105,000
work of one or two non-professionals	Male	98	79.7%	\$82,179	\$53,000	\$65,000	\$79,000	\$96,500	\$125,000
	Female	15	18.3%	\$61,753	\$15,000	\$50,009	\$65,300	\$77,000	\$82,500
	Male	66	80.5%	\$81,182	\$60,000	\$67,600	\$75,500	\$92,000	\$110,000
Give Work	Female	27	25.7%	\$75,931	\$43,000	\$65,000	\$79,872	\$92,000	\$100,000
Direction to one or more technologists	Male	77	73.3%	\$83,661	\$24,000	\$65,000	\$83,500	\$101,000	\$130,000
	Female	20	22.2%	\$86,237	\$46,216	\$65,718	\$85,932	\$97,459	\$147,400
	Male	69	76.7%	\$88,734	\$63,000	\$75,559	\$85,000	\$95,000	\$128,000
Responsible for the	Female	12	17.9%	\$83,300	\$63,000	\$76,050	\$81,000	\$92,250	\$110,000
work of one or more non- professional assistants	Male	52	77.6%	\$96,891	\$67,940	\$77,500	\$92,000	\$110,250	\$145,000
	Female	21	22.6%	\$92,710	\$75,000	\$83,000	\$90,000	\$99,600	\$121,900
	Male	69	74.2%	\$95,061	\$60,000	\$79,000	\$95,000	\$110,000	\$136,000
Responsible for	Female	21	17.4%	\$83,973	\$67,000	\$72,000	\$85,000	\$97,000	\$115,000
supervising one or more junior professionals	Male	98	81.0%	\$103,863	\$65,000	\$85,000	\$98,500	\$115,050	\$160,000
	Female	17	15.3%	\$106,102	\$70,000	\$89,650	\$96,400	\$115,000	\$159,186
	Male	92	82.9%	\$111,226	\$75,000	\$93,237	\$104,900	\$129,500	\$173,000
Co-ordinate work	Female	39	16.7%	\$113,098	\$72,500	\$95,000	\$109,553	\$130,000	\$170,000
programs and direct use of materials, equipment and personnel	Male	191	82.0%	\$118,682	\$74,500	\$97,923	\$116,800	\$135,000	\$171,000
	Female	16	10.4%	\$126,949	\$52,000	\$95,072	\$126,910	\$159,875	\$210,000
•••	Male	137	89.0%	\$128,898	\$75,000	\$103,000	\$126,000	\$150,000	\$192,000
Supervise and	Female*	14	13.9%	\$122,392	\$92,640	\$106,000	\$114,000	\$139,000	\$173,000
direct the work of two or more major functions in the organization	Male	86	85.1%	\$127,219	\$75,000	\$103,352	\$129,000	\$150,000	\$170,000
	Female*								
···	Male	48	92.3%	\$141,000	\$90,000	\$111,247	\$136,936	\$177,500	\$201,000



Co-ordinate	Female	14	13.0%	\$137,954	\$104,000	\$120,000	\$138,500	\$159,832	\$180,000
activities of personnel in a significant group	Male	90	84.1%	\$163,117	\$101,000	\$131,000	\$160,000	\$192,965	\$240,000
	Female*								
	Male	22	84.6%	\$180,389	\$20,000	\$150,000	\$175,000	\$239,000	\$285,000
CFO	Female*								
CEO	Male	14	82.4%	\$144,463	\$86,000	\$100,000	\$139,500	\$165,000	\$243,202

^{*}Not reported due to insufficient data

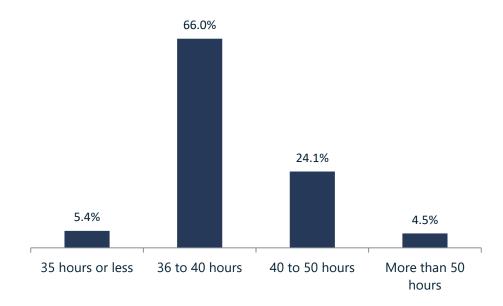
Supervision Scope - Gender

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
	0	164	45.9%	\$78,201	\$40,500	\$64,510	\$78,108	\$92,000	\$116,950
	1	44	12.3%	\$76,536	\$45,806	\$67,338	\$77,984	\$86,932	\$100,000
	2-3	62	17.4%	\$90,393	\$58,200	\$72,000	\$87,571	\$102,000	\$153,384
	4-7	40	11.2%	\$109,775	\$78,575	\$90,723	\$110,000	\$121,500	\$158,852
	8-13	12	3.4%	\$120,626	\$95,000	\$99,750	\$116,649	\$137,550	\$162,000
	14-20	14	3.9%	\$114,839	\$75,900	\$97,500	\$111,350	\$136,000	\$150,000
	21-30*								
	31-40*								
	41-50*								
Female	51-75*								
Terriale	76-100*								
	101-								
	200* 201-								
	400*								
	401-								
	750*								
	751- 1200*								
	1201-								
	2000*								
	2000+*								
	0	536	35.4%	\$89,685	\$51,000	\$66,750	\$85,000	\$104,300	\$150,000
	1	145	9.6%	\$90,715	\$59,000	\$75,400	\$87,000	\$102,000	\$140,000
	2-3	251	16.6%	\$99,635	\$60,000	\$78,000	\$95,000	\$118,000	\$155,000
Male	4-7	221	14.6%	\$113,678	\$67,000	\$91,500	\$108,000	\$135,000	\$170,000
iviaic	8-13	133	8.8%	\$129,350	\$66,855	\$105,000	\$127,000	\$152,000	\$192,000
	14-20	72	4.8%	\$130,886	\$73,350	\$107,325	\$133,000	\$150,101	\$190,000
	21-30	43	2.8%	\$142,598	\$77,000	\$102,000	\$136,600	\$180,000	\$220,000
	31-40	24	1.6%	\$141,049	\$86,500	\$113,500	\$138,500	\$172,000	\$208,000

	41-50	16	1.1%	\$149,303	\$97,923	\$127,000	\$152,000	\$179,230	\$200,000
	51-75	12	0.8%	\$168,381	\$89,000	\$145,500	\$169,088	\$209,250	\$223,400
	76-100	17	1.1%	\$153,679	\$96,000	\$138,000	\$148,000	\$177,070	\$196,000
	101-200	18	1.2%	\$163,580	\$18,160	\$145,900	\$167,500	\$185,000	\$255,000
	201-400	14	0.9%	\$181,491	\$91,000	\$144,000	\$161,000	\$206,500	\$285,000
	401- 750*								
	751-								
	1200*								
	1201-								
	2000*								
	2000+*								
*Not reported d	una ta insulffia	iont data							

^{*}Not reported due to insufficient data

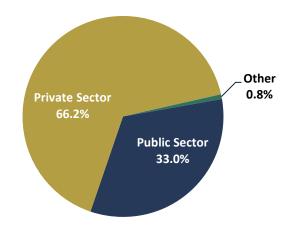
Hours Worked per Week (Full-time Employees)



Average Hours Worked per Week

Among full-time employees, the average number of hours worked is 42 and among part-time staff, it is 27 hours.

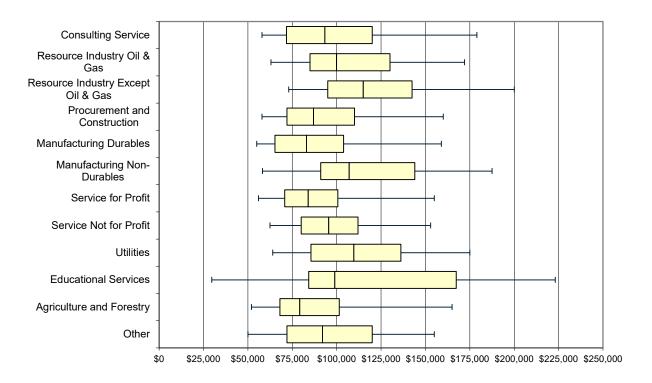
Sector of Employment (Overall)



Sector of Employment by Experience

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
	Five years or less	164	27.2%	\$76,662	\$50,000	\$64,837	\$74,689	\$84,000	\$112,150
	6 to 10 years	143	23.7%	\$93,302	\$72,000	\$84,000	\$92,000	\$101,000	\$125,000
Public Sector	11 to 20 years	178	29.5%	\$120,747	\$83,500	\$103,000	\$115,000	\$135,000	\$175,000
	More than 20 years	118	19.6%	\$142,851	\$87,000	\$110,000	\$137,255	\$164,580	\$242,000
	Total	603	100.0%	\$106,574	\$62,500	\$81,229	\$99,800	\$125,000	\$175,000
	Five years or less	413	34.3%	\$75,413	\$52,000	\$63,000	\$72,000	\$85,000	\$108,000
	6 to 10 years	328	27.2%	\$98,719	\$69,000	\$83,275	\$95,070	\$108,000	\$150,000
Private Sector	11 to 20 years	308	25.6%	\$125,691	\$82,500	\$104,000	\$124,000	\$145,000	\$180,000
	More than 20 years	156	12.9%	\$152,522	\$85,000	\$127,956	\$151,500	\$180,000	\$215,000
	Total	1,205	100.0%	\$105,938	\$57,000	\$75,000	\$96,563	\$126,900	\$180,000

Industry of Employment



	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Consulting Service	434	23.8%	\$100,384	\$58,000	\$71,760	\$93,406	\$120,000	\$179,000
Resource Industry Oil & Gas	94	5.2%	\$108,739	\$63,000	\$85,000	\$99,900	\$130,000	\$172,000
Resource Industry Except Oil & Gas	289	15.9%	\$121,249	\$73,000	\$95,000	\$115,000	\$142,500	\$200,000
Procurement and Construction	146	8.0%	\$96,018	\$58,000	\$72,000	\$87,000	\$110,000	\$160,000
Manufacturing Durables	187	10.3%	\$88,920	\$55,000	\$65,211	\$83,000	\$103,950	\$159,000
Manufacturing Non- Durables	61	3.3%	\$120,719	\$58,200	\$91,000	\$107,100	\$144,000	\$187,500
Service For Profit	37	2.0%	\$89,692	\$56,000	\$70,720	\$84,000	\$100,645	\$155,000
Service Not For Profit	157	8.6%	\$99,420	\$62,500	\$80,000	\$95,500	\$112,000	\$152,955
Utilities	270	14.8%	\$112,932	\$64,000	\$85,500	\$109,710	\$136,140	\$175,000
Educational Services	60	3.3%	\$121,460	\$29,650	\$84,299	\$98,962	\$167,318	\$223,080
Agriculture and Forestry	24	1.3%	\$91,244	\$52,000	\$68,088	\$79,250	\$101,500	\$165,000
Other	63	3.5%	\$96,778	\$50,000	\$72,000	\$92,000	\$120,000	\$155,000



Industry of Employment by Years of Experience

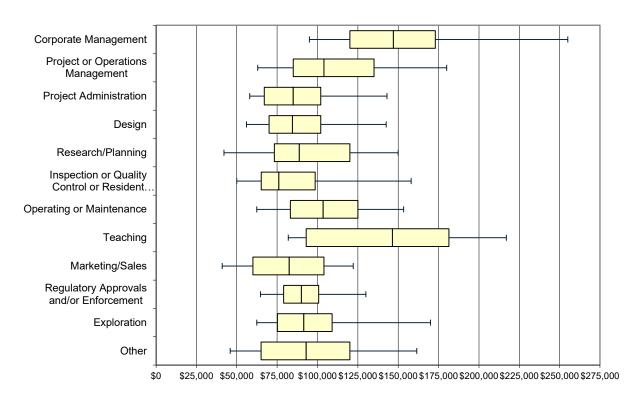
		N	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
	5 years or less	131	30.2%	\$69,469	\$52,000	\$60,216	\$66,667	\$74,400	\$95,680
	6 to 10 years	117	27.0%	\$88,330	\$65,000	\$79,000	\$87,000	\$98,000	\$120,000
Consulting	11 to 20 years	118	27.2%	\$118,959	\$82,500	\$100,000	\$115,000	\$130,000	\$180,000
	More than 20 years	68	15.7%	\$148,449	\$86,000	\$127,956	\$150,000	\$175,500	\$210,000
	Total	434	100.0%	\$100,384	\$58,000	\$71,760	\$93,406	\$120,000	\$179,000
	5 years or less	34	36.2%	\$84,112	\$50,000	\$80,000	\$84,500	\$94,000	\$117,200
Resource	6 to 10 years	22	23.4%	\$96,943	\$53,830	\$83,361	\$92,500	\$102,000	\$155,000
Industry Oil & Gas	11 to 20 years	26	27.7%	\$129,718	\$89,686	\$106,000	\$126,254	\$152,500	\$172,000
	More than 20 years*	12	12.8%	\$154,684	\$105,000	\$130,000	\$147,145	\$182,383	\$215,000
	Total	94	100.0%	\$108,739	\$63,000	\$85,000	\$99,900	\$130,000	\$172,000
	5 years or less	73	25.3%	\$88,748	\$70,720	\$78,500	\$86,400	\$96,400	\$115,000
Resource	6 to 10 years	91	31.5%	\$109,765	\$75,559	\$96,000	\$106,000	\$117,300	\$160,000
Industry without Oil & Gas	11 to 20 years	86	29.8%	\$138,317	\$95,000	\$121,900	\$135,000	\$150,000	\$200,000
	More than 20 years	39	13.5%	\$171,244	\$106,000	\$151,000	\$170,000	\$195,000	\$245,000
	Total	289	100.0%	\$121,249	\$73,000	\$95,000	\$115,000	\$142,500	\$200,000
	5 years or less	59	40.4%	\$72,493	\$58,000	\$64,000	\$70,000	\$78,000	\$105,000
Procurement	6 to 10 years	38	26.0%	\$101,024	\$72,500	\$80,000	\$97,668	\$110,000	\$160,000
and Construction	11 to 20 years	38	26.0%	\$113,252	\$52,000	\$100,000	\$110,000	\$129,376	\$166,650
	More than 20 years	11	7.5%	\$145,374	\$20,000	\$97,867	\$150,000	\$190,000	\$275,000
	Total	146	100.0%	\$96,018	\$58,000	\$72,000	\$87,000	\$110,000	\$160,000
	5 years or less	88	47.1%	\$71,096	\$53,785	\$60,000	\$66,100	\$76,831	\$103,950
_	6 to 10 years	35	18.7%	\$87,435	\$71,708	\$78,795	\$85,000	\$95,000	\$115,000
Manufacturing Durables	11 to 20 years	43	23.0%	\$110,293	\$62,000	\$90,000	\$105,000	\$139,000	\$165,000
	More than 20 years	21	11.2%	\$122,322	\$75,000	\$93,970	\$120,000	\$154,000	\$165,000
	Total	187	100.0%	\$88,920	\$55,000	\$65,211	\$83,000	\$103,950	\$159,000
Manufacturing	5 years or less	16	26.2%	\$88,407	\$43,000	\$72,500	\$87,276	\$96,075	\$153,384
Non-Durables	6 to 10 years	21	34.4%	\$114,790	\$60,000	\$89,482	\$104,000	\$136,000	\$148,000

	11 to 20 years	14	23.0%	\$146,407	\$100,000	\$115,000	\$145,000	\$179,000	\$192,000
	More than 20 years	10	16.4%	\$148,903	\$100,000	\$127,000	\$145,000	\$179,030	\$210,000
	Total	61	100.0%	\$120,719	\$58,200	\$91,000	\$107,100	\$144,000	\$187,500
	5 years or less	16	43.2%	\$68,342	\$21,000	\$60,000	\$70,500	\$83,487	\$86,600
	6 to 10 years	11	29.7%	\$93,626	\$70,000	\$75,000	\$92,700	\$102,000	\$150,000
Service For Profit	11 to 20 years* More than 20 years*								
	Total	37	100.0%	\$89,692	\$56,000	\$70,720	\$84,000	\$100,645	\$155,000
	5 years or less	44	28.0%	\$76,459	\$56,000	\$65,124	\$73,000	\$81,500	\$105,000
	6 to 10 years	41	26.1%	\$91,646	\$76,000	\$84,288	\$91,323	\$98,000	\$112,000
Service Not For Profit	11 to 20 years	47	29.9%	\$110,127	\$90,000	\$98,000	\$110,000	\$115,152	\$137,000
	More than 20 years	25	15.9%	\$132,451	\$92,000	\$103,720	\$132,000	\$150,000	\$170,000
	Total	157	100.0%	\$99,420	\$62,500	\$80,000	\$95,500	\$112,000	\$152,955
	5 years or less	65	24.1%	\$78,254	\$55,000	\$64,836	\$74,845	\$85,296	\$116,000
	6 to 10 years	64	23.7%	\$97,035	\$78,000	\$87,000	\$95,270	\$103,845	\$130,000
Utilities	11 to 20 years	85	31.5%	\$127,473	\$92,568	\$112,000	\$126,000	\$142,000	\$172,685
	More than 20 years	56	20.7%	\$149,278	\$93,000	\$125,000	\$146,500	\$161,004	\$260,107
	Total	270	100.0%	\$112,932	\$64,000	\$85,500	\$109,710	\$136,140	\$175,000
	5 years or less	17	28.3%	\$73,158	\$19,200	\$47,000	\$74,532	\$90,000	\$155,000
F.L. and and	6 to 10 years*	11	18.3%	\$108,880	\$83,895	\$93,000	\$97,080	\$125,000	\$160,000
Educational Services	11 to 20 years	11	18.3%	\$136,390	\$42,000	\$92,000	\$155,000	\$188,921	\$217,000
	More than 20 years	21	35.0%	\$159,332	\$82,636	\$96,000	\$170,000	\$183,547	\$254,000
	Total	60	100.0%	\$121,460	\$29,650	\$84,299	\$98,962	\$167,318	\$223,080
	5 years or less	12	50.0%	\$68,750	\$40,000	\$62,000	\$68,176	\$77,788	\$94,000
Agriculture /Forestry	6 to 10 years* 11 to 20 years* More than								
	20 years* Total	24	100.0%	\$91,244	\$52,000	\$68,088	\$79,250	\$101,500	\$165,000
	5 years or	25	39.7%	\$77,045	\$41,000	\$61,000	\$79,250	\$84,000	\$105,000
Other	less 6 to 10 years	15	23.8%	\$88,698	\$50,000	\$67,000	\$89,467	\$100,000	\$150,000

11 to 20 years	15	23.8%	\$117,419	\$80,686	\$93,832	\$126,822	\$135,000	\$155,000
More than 20 years*								
Total	63	100.0%	\$96,778	\$50,000	\$72,000	\$92,000	\$120,000	\$155,000

^{*}Not reported due to insufficient data

Main Job Function



	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Corporate Management	138	7.6%	\$153,215	\$95,000	\$120,000	\$147,000	\$173,000	\$255,000
Project or Operations Management	681	37.4%	\$111,330	\$63,000	\$85,000	\$104,000	\$135,000	\$180,000
Project Administration	45	2.5%	\$88,424	\$58,000	\$67,000	\$85,000	\$102,000	\$143,000
Design	389	21.3%	\$89,324	\$56,000	\$70,000	\$84,420	\$102,000	\$142,500
Research/Planning	124	6.8%	\$94,207	\$42,000	\$73,250	\$88,729	\$120,000	\$150,000
Inspection or Quality Control or Resident Services	52	2.9%	\$83,389	\$50,000	\$65,104	\$76,000	\$98,584	\$158,000
Operating or Maintenance	151	8.3%	\$106,501	\$62,400	\$83,135	\$103,500	\$125,000	\$153,384
Teaching	27	1.5%	\$140,373	\$81,900	\$93,000	\$146,400	\$181,383	\$217,000



Marketing/Sales	23	1.3%	\$84,200	\$41,000	\$60,000	\$82,500	\$104,000	\$122,166
Regulatory Approvals and/or Enforcement	66	3.6%	\$91,713	\$64,600	\$79,000	\$90,000	\$100,750	\$130,000
Exploration	44	2.4%	\$98,104	\$62,376	\$75,140	\$91,500	\$109,000	\$170,000
Other	82	4.5%	\$96,972	\$45,900	\$65,000	\$92,971	\$120,000	\$161,500

Main Job Function by Experience

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
	5 years or less*								
	6 - 10 years	17	12.3%	\$116,269	\$81,900	\$100,000	\$105,400	\$122,000	\$220,000
Corporate Management	11 - 20 years	59	42.8%	\$144,808	\$98,000	\$115,152	\$139,000	\$164,129	\$215,000
	More than 20 years	55	39.9%	\$175,551	\$96,000	\$147,000	\$165,000	\$200,000	\$285,000
	Total	138	100.0%	\$153,215	\$95,000	\$120,000	\$147,000	\$173,000	\$255,000
	5 years or less	186	27.3%	\$78,977	\$55,000	\$65,000	\$75,000	\$90,000	\$117,200
Duoingt ou	6 - 10 years	182	26.7%	\$103,399	\$74,500	\$87,000	\$98,000	\$109,200	\$154,000
Project or Operations Management	11 - 20 years	206	30.2%	\$126,625	\$87,000	\$105,800	\$122,618	\$144,000	\$178,000
Wanagement	More than 20 years	107	15.7%	\$151,617	\$93,000	\$130,000	\$150,000	\$180,000	\$210,000
	Total	681	100.0%	\$111,330	\$63,000	\$85,000	\$104,000	\$135,000	\$180,000
	5 years or less	20	44.4%	\$68,636	\$49,250	\$60,080	\$66,000	\$78,875	\$88,800
	6 - 10 years	10	22.2%	\$85,977	\$67,000	\$76,000	\$90,132	\$93,000	\$100,000
Project Administration	11 - 20 years*								
	More than 20 years*								
	Total	45	100.0%	\$88,424	\$58,000	\$67,000	\$85,000	\$102,000	\$143,000
	5 years or less	143	36.8%	\$68,951	\$55,000	\$62,000	\$67,000	\$75,400	\$92,000
	6 - 10 years	114	29.3%	\$87,079	\$65,000	\$76,800	\$85,114	\$95,139	\$115,000
Design	11 - 20 years	92	23.7%	\$108,838	\$75,000	\$93,125	\$106,000	\$122,750	\$142,500
	More than 20 years	40	10.3%	\$123,671	\$49,100	\$99,250	\$117,500	\$160,750	\$199,500
	Total	389	100.0%	\$89,324	\$56,000	\$70,000	\$84,420	\$102,000	\$142,500
Research/	5 years or less	51	41.1%	\$71,239	\$23,000	\$60,000	\$73,000	\$83,566	\$105,000
Planning	6 - 10 years	27	21.8%	\$90,826	\$60,000	\$82,500	\$104,000 \$135,000 \$66,000 \$78,875 \$90,132 \$93,000 \$85,000 \$102,000 \$67,000 \$75,400 \$85,114 \$95,139 \$106,000 \$122,750 \$117,500 \$160,750 \$84,420 \$102,000	\$120,000	

11 - 20 years	27	21.8%	\$109,940	\$42,000	\$93,832	\$117,500	\$131,800	\$150,000
More than 20 years	19	15.3%	\$138,305	\$102,000	\$114,788	\$130,000	\$150,000	\$245,000
Total	124	100.0%	\$94,207	\$42,000	\$73,250	\$88,729	\$120,000	\$150,000

^{*}Not reported due to insufficient data

		Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
	5 years or less	33	63.5%	\$70,494	\$45,000	\$63,750	\$69,600	\$78,500	\$100,000
Inspection or	6 - 10 years	11	21.2%	\$83,391	\$50,000	\$70,000	\$87,000	\$99,000	\$108,770
Quality Control or Resident	11 - 20 years*								
Services	More than 20 years*								
	Total	52	100.0%	\$83,389	\$50,000	\$65,104	\$76,000	\$98,584	\$158,000
	5 years or less	57	37.7%	\$84,758	\$57,500	\$72,000	\$83,500	\$94,000	\$123,800
	6 - 10 years	43	28.5%	\$103,672	\$73,350	\$90,000	\$101,000	\$116,300	\$136,000
Operating or Maintenance	11 - 20 years	37	24.5%	\$131,055	\$93,106	\$121,000	\$125,000	\$145,000	\$187,000
	More than 20 years	14	9.3%	\$138,823	\$75,000	\$130,000	\$150,500	\$152,000	\$178,000
	Total	151	100.0%	\$106,501	\$62,400	\$83,135	\$103,500	\$125,000	\$153,384
	5 years or less*								
	6 - 10 years*								
Teaching	11 - 20 years*								
	More than 20 years	12	44.4%	\$150,823	\$81,900	\$93,000	\$169,500	\$181,877	\$254,000
	Total	27	100.0%	\$140,373	\$81,900	\$93,000	\$146,400	\$181,383	\$217,000
	5 years or less	12	52.2%	\$63,495	\$40,000	\$53,875	\$61,000	\$76,500	\$86,600
Marketing/	6 - 10 years*								
Sales	11 - 20 years*								
	More than 20 years*								

	Total	23	100.0%	\$84,200	\$41,000	\$60,000	\$82,500	\$104,000	\$122,166
	5 years or less	24	36.4%	\$81,240	\$64,500	\$65,872	\$78,150	\$90,750	\$103,000
Regulatory	6 - 10 years	24	36.4%	\$87,851	\$69,000	\$81,215	\$87,500	\$97,125	\$100,750
Approvals and/or	11 - 20 years	12	18.2%	\$110,325	\$80,000	\$97,750	\$110,608	\$123,750	\$135,000
Enforcement	More than 20 years*								
	Total	66	100.0%	\$91,713	\$64,600	\$79,000	5 \$87,500 \$97,125 0 \$110,608 \$123,750 0 \$90,000 \$100,750 0 \$78,000 \$86,400 9 \$95,000 \$105,000 4 \$102,000 \$114,500 0 \$91,500 \$109,000 0 \$65,939 \$90,000 3 \$97,858 \$114,500	\$130,000	
	5 years or less	11	25.0%	\$79,097	\$62,376	\$73,000	\$78,000	\$86,400	\$92,000
	6 - 10 years	19	43.2%	\$94,067	\$50,000	\$75,559	\$95,000	\$105,000	\$151,000
Exploration	11 - 20 years	10	22.7%	\$97,624	\$45,806	\$76,764	\$102,000	\$114,500	\$140,000
	More than 20 years*								
	Total	44	100.0%	\$98,104	\$62,376	\$75,140	\$91,500	\$109,000	\$170,000
	5 years or less	34	41.5%	\$73,420	\$45,000	\$60,000	\$65,939	\$90,000	\$111,000
	6 - 10 years	18	22.0%	\$97,707	\$64,000	\$87,243	\$97,858	\$114,500	\$133,000
Other	11 - 20 years	20	24.4%	\$115,656	\$5,672	\$84,232	\$124,550	\$155,000	\$180,000
	More than 20 years	10	12.2%	\$138,359	\$100,000	\$118,112	\$146,270	\$154,000	\$180,000
	Total	82	100.0%	\$96,972	\$45,900	\$65,000	\$92,971	\$120,000	\$161,500

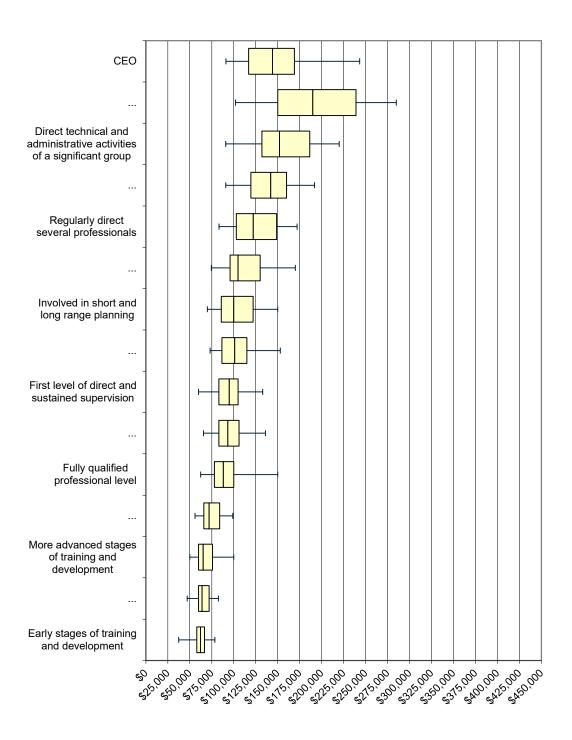
^{*}Not reported due to insufficient data

JOB CLASSIFICATION QUESTIONS

Categories included in the job classification questions are as follows:

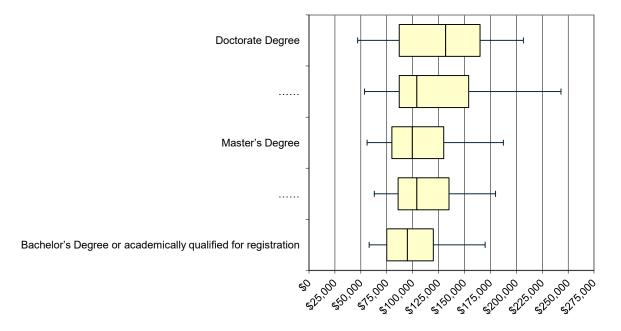
- Duties
- Education
- Experience
- Decisions
- Supervision Received
- Leadership Authority
- Supervision Scope
- Use of Professional Seal
- Job Environment
- Absence from Base
- Accident and Health Hazards

Duties (D)



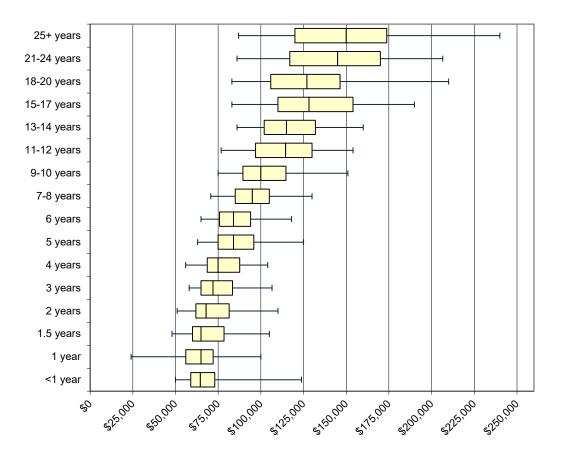
	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Early stages of training and development	46	2.5%	\$60,894	\$37,440	\$58,000	\$62,188	\$66,666	\$78,500
	59	3.2%	\$65,046	\$47,000	\$60,000	\$64,000	\$72,000	\$82,500
More advanced stages of training and development	136	7.5%	\$68,932	\$50,000	\$60,000	\$65,244	\$75,750	\$100,100
	154	8.4%	\$75,315	\$56,000	\$66,000	\$72,000	\$84,000	\$99,000
Fully qualified professional level	185	10.1%	\$92,145	\$62,400	\$78,000	\$88,102	\$100,000	\$150,000
	190	10.4%	\$96,411	\$65,700	\$83,000	\$93,250	\$106,000	\$136,000
First level of direct and sustained supervision	107	5.9%	\$94,598	\$60,000	\$83,000	\$95,000	\$105,000	\$133,000
	102	5.6%	\$104,546	\$73,000	\$86,600	\$101,021	\$115,000	\$153,000
Involved in short and long range planning	189	10.4%	\$104,344	\$70,000	\$85,729	\$100,000	\$122,000	\$150,000
	157	8.6%	\$112,236	\$74,500	\$95,800	\$105,000	\$130,000	\$170,000
Regularly direct several professionals	196	10.8%	\$124,763	\$83,200	\$102,850	\$122,241	\$148,750	\$172,000
	119	6.5%	\$141,189	\$91,000	\$119,508	\$142,000	\$160,000	\$192,000
Direct technical and administrative activities of a significant group	143	7.8%	\$157,945	\$91,000	\$132,000	\$152,000	\$186,510	\$220,000
	25	1.4%	\$190,401	\$102,000	\$150,000	\$190,000	\$239,000	\$285,000
CEO	14	0.8%	\$151,963	\$91,050	\$117,000	\$144,000	\$169,000	\$243,202

Education (Ed)



	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Bachelor's Degree or academically qualified for registration	1279	70.2%	\$102,152	\$58,000	\$75,000	\$95,000	\$120,000	\$170,000
	177	9.7%	\$111,041	\$63,000	\$86,000	\$104,000	\$135,000	\$180,000
Master's Degree	266	14.6%	\$108,737	\$56,000	\$80,000	\$99,774	\$130,000	\$187,500
	25	1.4%	\$121,239	\$53,500	\$87,000	\$104,000	\$154,000	\$243,202
Doctorate Degree	75	4.1%	\$127,624	\$47,000	\$87,000	\$131,800	\$165,000	\$206,873

Experience (E)

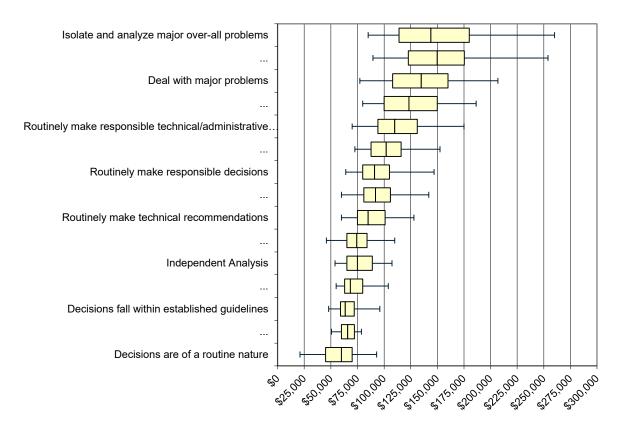


	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
<1 year	79	4.3%	\$70,260	\$50,000	\$59,000	\$64,604	\$73,000	\$123,800
1 year	37	2.0%	\$64,882	\$24,000	\$56,100	\$65,000	\$72,100	\$100,000
1.5 years	67	3.7%	\$68,649	\$48,000	\$60,000	\$65,000	\$78,500	\$105,000
2 years	79	4.3%	\$72,665	\$51,000	\$62,000	\$68,000	\$81,476	\$110,000
3 years	106	5.8%	\$76,113	\$58,000	\$65,000	\$72,000	\$83,416	\$106,600
4 years	104	5.7%	\$78,725	\$56,000	\$68,625	\$75,000	\$87,617	\$104,000
5 years	108	5.9%	\$86,845	\$63,000	\$75,000	\$84,000	\$95,845	\$125,000
6 years	113	6.2%	\$87,444	\$65,000	\$75,800	\$84,000	\$94,000	\$118,000
7-8 years	192	10.5%	\$96,439	\$70,720	\$85,000	\$95,070	\$105,000	\$130,000
9-10 years	167	9.2%	\$104,248	\$75,000	\$89,482	\$100,000	\$114,686	\$151,000
11-12 years	153	8.4%	\$114,019	\$76,764	\$96,900	\$114,500	\$130,000	\$154,000
13-14 years	111	6.1%	\$118,096	\$86,000	\$102,000	\$115,000	\$132,000	\$160,000
15-17 years	130	7.1%	\$133,386	\$83,000	\$110,000	\$128,250	\$154,000	\$190,000
18-20 years	98	5.4%	\$131,574	\$83,000	\$105,800	\$126,995	\$146,400	\$210,000



21-24 years	86	4.7%	\$144,005	\$86,000	\$117,000	\$145,000	\$170,000	\$206,500
25+ years	192	10.5%	\$150,667	\$87,000	\$120,000	\$150,000	\$173,750	\$240,000

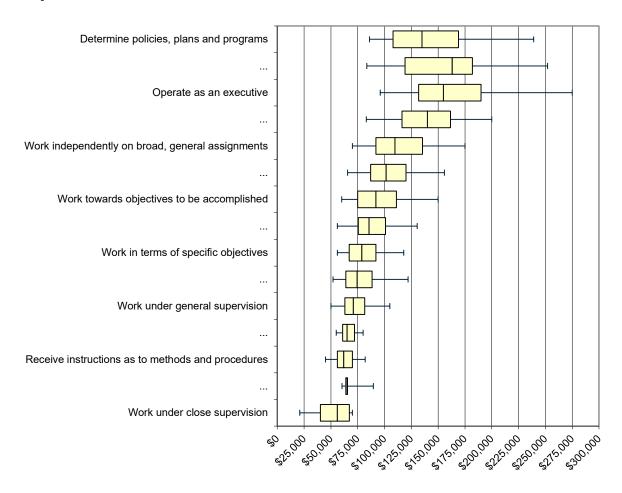
Decisions (De)



	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Decisions are of a routine nature	19	1.0%	\$60,513	\$21,000	\$45,000	\$60,000	\$70,000	\$93,000
	20	1.1%	\$65,745	\$50,575	\$60,000	\$65,800	\$72,125	\$78,689
Decisions fall within established guidelines	75	4.1%	\$67,513	\$48,000	\$59,000	\$63,600	\$72,000	\$96,000
	99	5.4%	\$72,606	\$55,000	\$63,000	\$68,351	\$80,000	\$104,000
Independent Analysis	94	5.2%	\$78,542	\$54,000	\$65,000	\$74,923	\$89,000	\$107,395
	111	6.1%	\$76,761	\$45,806	\$65,000	\$74,400	\$84,000	\$110,000
Routinely make technical recommendations	122	6.7%	\$89,050	\$60,000	\$75,000	\$85,000	\$101,000	\$128,000
	164	9.0%	\$95,557	\$60,000	\$81,000	\$92,000	\$106,000	\$142,000
Routinely make responsible decisions	186	10.2%	\$94,319	\$64,000	\$80,000	\$91,000	\$105,000	\$147,000
	141	7.7%	\$104,446	\$72,500	\$87,698	\$102,000	\$116,000	\$152,500
Routinely make responsible technical/ administrative decisions	235	12.9%	\$115,726	\$70,000	\$94,259	\$110,000	\$131,200	\$175,000
	232	12.7%	\$126,093	\$80,000	\$100,000	\$123,410	\$150,000	\$186,510

Deal with major problems	203	11.1%	\$136,011	\$77,300	\$108,000	\$135,000	\$160,000	\$206,873
	56	3.1%	\$152,779	\$89,551	\$122,750	\$150,000	\$175,303	\$254,000
Isolate and analyze major over-all problems	65	3.6%	\$150,666	\$85,000	\$114,000	\$144,000	\$180,000	\$260,107

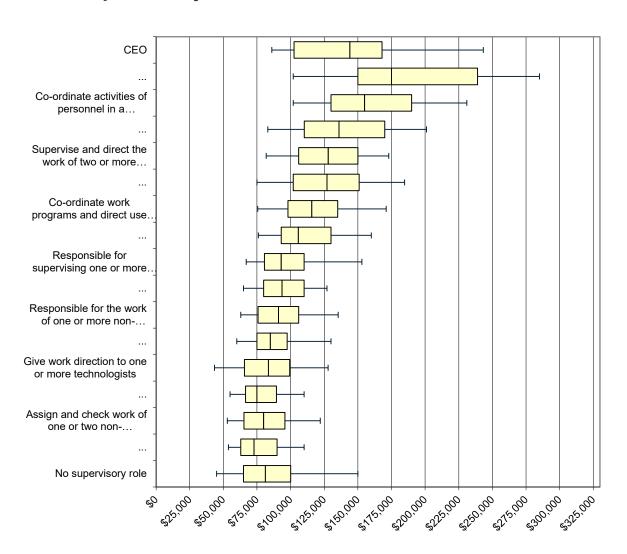
Supervision Received (Sr)



	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Work under close supervision*								
*								
Receive instructions as to methods and procedures	29	1.6%	\$63,833	\$45,000	\$56,000	\$62,000	\$70,000	\$82,000
	26	1.4%	\$66,831	\$55,000	\$61,000	\$65,104	\$72,000	\$80,000
Work under general supervision	130	7.1%	\$73,069	\$50,000	\$63,000	\$71,000	\$81,476	\$105,000
	99	5.4%	\$77,370	\$52,000	\$64,000	\$74,500	\$88,344	\$122,000
Work in terms of specific objectives	117	6.4%	\$80,760	\$56,000	\$67,000	\$78,795	\$92,000	\$118,000
	113	6.2%	\$90,086	\$56,000	\$75,559	\$85,500	\$101,000	\$130,500

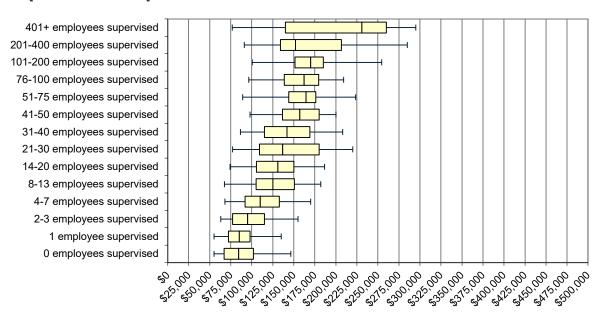
Work towards objectives to be accomplished	282	15.5%	\$97,009	\$60,000	\$75,000	\$92,000	\$111,000	\$150,000
	275	15.1%	\$105,439	\$65,557	\$87,000	\$101,500	\$120,000	\$155,890
Work independently on broad, general assignments	456	25.0%	\$115,550	\$70,000	\$92,000	\$109,777	\$135,329	\$175,000
	145	8.0%	\$140,613	\$83,000	\$116,322	\$140,000	\$161,500	\$200,000
Operate as an executive	74	4.1%	\$162,824	\$96,000	\$131,880	\$155,000	\$190,000	\$275,000
	20	1.1%	\$157,015	\$83,475	\$119,113	\$163,118	\$181,891	\$252,050
Determine policies, plans and programs	43	2.4%	\$141,264	\$86,000	\$108,000	\$135,000	\$169,000	\$239,000

Leadership Authority (L)



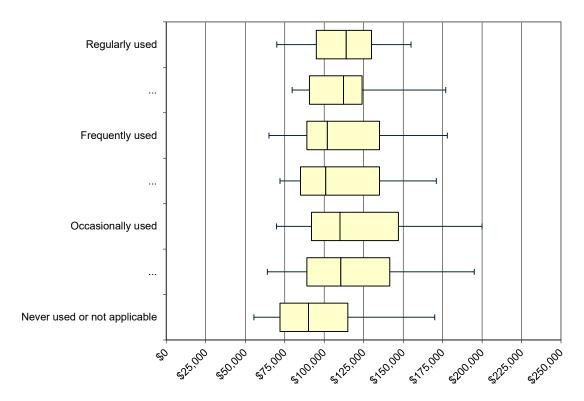
	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
No supervisory role	258	14.2%	\$85,757	\$45,000	\$65,000	\$81,259	\$100,000	\$150,000
	133	7.3%	\$76,842	\$53,830	\$63,000	\$72,800	\$90,000	\$110,000
Assign and check work of one or two non-professionals	116	6.4%	\$82,453	\$53,000	\$65,300	\$80,000	\$95,750	\$122,000
	79	4.3%	\$79,063	\$55,000	\$66,560	\$75,000	\$89,482	\$110,000
Give Work Direction to one or more technologists	100	5.5%	\$83,334	\$43,400	\$65,668	\$83,500	\$99,308	\$127,850
	88	4.8%	\$88,434	\$60,000	\$75,005	\$85,000	\$97,459	\$130,000
Responsible for the work of one or more non-professional assistants	63	3.5%	\$93,039	\$63,000	\$75,800	\$91,000	\$106,000	\$135,336
	90	4.9%	\$95,323	\$65,000	\$80,000	\$93,621	\$110,000	\$127,000
Responsible for supervising one or more junior professionals	115	6.3%	\$98,874	\$67,000	\$80,500	\$93,000	\$110,000	\$153,000
	107	5.9%	\$112,029	\$76,000	\$93,000	\$105,800	\$130,000	\$160,000
Co-ordinate work programs and direct use of materials, equipment and personnel	226	12.4%	\$118,439	\$75,500	\$98,000	\$115,700	\$135,000	\$171,000
	150	8.2%	\$128,885	\$75,000	\$102,000	\$126,995	\$151,000	\$184,700
Supervise and direct the work of two or more major functions in the organization	99	5.4%	\$127,816	\$81,900	\$106,000	\$128,000	\$150,000	\$173,000
	51	2.8%	\$139,072	\$83,000	\$110,162	\$136,000	\$170,000	\$201,000
Co-ordinate activities of personnel in a significant group	106	5.8%	\$159,546	\$102,000	\$130,000	\$155,000	\$190,000	\$231,000
	25	1.4%	\$185,357	\$102,000	\$150,000	\$175,000	\$239,000	\$285,000
CEO	16	0.9%	\$148,218	\$86,000	\$102,500	\$144,000	\$168,000	\$243,202

Supervision Scope (S)



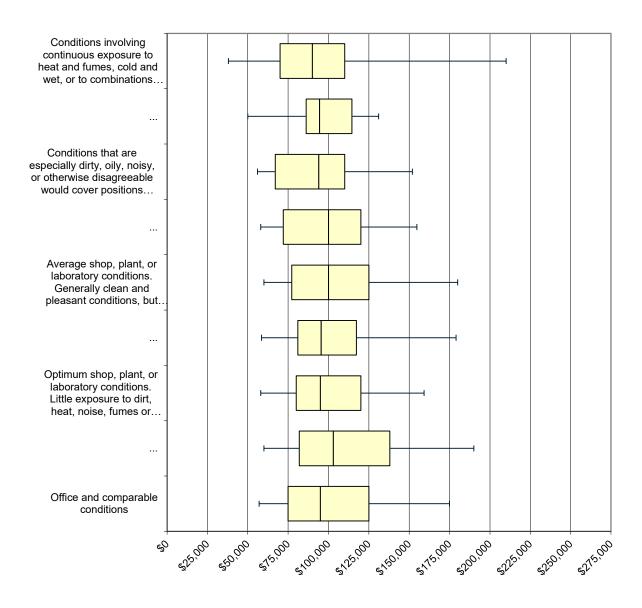
	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
0 employees supervised	667	36.6%	\$88,332	\$55,000	\$67,000	\$84,288	\$101,841	\$146,400
1 employee supervised	188	10.3%	\$87,869	\$55,000	\$72,125	\$85,000	\$97,875	\$135,000
2-3 employees supervised	305	16.7%	\$98,588	\$63,000	\$77,000	\$95,000	\$115,000	\$155,000
4-7 employees supervised	256	14.1%	\$113,488	\$67,940	\$92,000	\$110,000	\$132,720	\$170,000
8-13 employees supervised	145	8.0%	\$127,930	\$67,320	\$105,000	\$125,000	\$150,540	\$182,042
14-20 employees supervised	87	4.8%	\$129,505	\$74,000	\$105,400	\$131,000	\$150,000	\$186,510
21-30 employees supervised	47	2.6%	\$141,674	\$77,000	\$109,000	\$136,600	\$180,000	\$220,000
31-40 employees supervised	26	1.4%	\$141,680	\$86,500	\$115,000	\$141,750	\$169,000	\$208,000
41-50 employees supervised	17	0.9%	\$155,315	\$97,923	\$136,500	\$157,000	\$180,000	\$200,000
51-75 employees supervised	18	1.0%	\$163,133	\$89,000	\$144,000	\$164,565	\$176,000	\$223,400
76-100 employees supervised	20	1.1%	\$158,119	\$96,340	\$138,500	\$162,206	\$179,525	\$209,300
101-200 employees supervised	20	1.1%	\$171,814	\$100,553	\$151,250	\$170,000	\$185,000	\$254,500
201-400 employees supervised	15	0.8%	\$176,827	\$91,000	\$134,000	\$152,000	\$206,500	\$285,000
401+ employees supervised	11	0.6%	\$207,988	\$76,764	\$140,000	\$231,000	\$260,107	\$295,000

Use of Professional Seal



	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Never used or not applicable	1115	61.2%	\$98,065	\$55,510	\$72,000	\$90,000	\$115,000	\$170,000
	252	13.8%	\$117,425	\$64,000	\$89,000	\$110,500	\$141,500	\$195,000
Occasionally used	213	11.7%	\$120,817	\$69,800	\$92,000	\$110,000	\$147,000	\$200,000
	67	3.7%	\$111,597	\$72,000	\$85,000	\$101,000	\$135,000	\$171,000
Frequently used	70	3.8%	\$111,213	\$65,000	\$89,000	\$102,000	\$135,000	\$178,000
	20	1.1%	\$114,092	\$79,658	\$90,626	\$112,255	\$123,950	\$176,967
Regularly used	85	4.7%	\$113,205	\$70,000	\$95,000	\$114,000	\$130,000	\$155,000

Job Environment (J)



	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Office and comparable conditions	601	33.0%	\$103,280	\$57,000	\$75,000	\$95,000	\$125,000	\$175,000
	473	25.9%	\$112,280	\$60,000	\$81,900	\$103,000	\$138,000	\$190,000
Optimum shop, plant, or laboratory conditions	141	7.7%	\$100,830	\$58,000	\$80,000	\$95,000	\$120,000	\$159,186
	106	5.8%	\$106,084	\$58,500	\$81,000	\$95,500	\$117,300	\$179,000
Average shop, plant, or laboratory conditions	288	15.8%	\$105,432	\$60,000	\$77,225	\$100,000	\$125,000	\$180,000
	131	7.2%	\$99,770	\$58,000	\$72,000	\$100,000	\$120,000	\$154,732

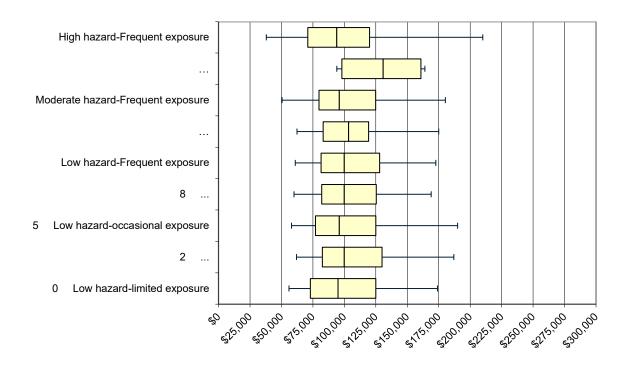


Conditions that are especially dirty, oily, noisy, or otherwise disagreeable	55	3.0%	\$94,601	\$56,000	\$67,000	\$94,000	\$110,000	\$152,000
	14	0.8%	\$96,539	\$50,000	\$86,200	\$94,500	\$114,500	\$131,000
Conditions involving continuous exposure to heat and fumes, cold and wet, or to combinations of other disagreeable factors	13	0.7%	\$92,565	\$38,000	\$70,000	\$90,000	\$110,000	\$210,000

Absence from Base (A)

	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
Seldom absent	687	37.7%	\$94,539	\$54,000	\$70,000	\$88,600	\$110,000	\$160,000
	501	27.5%	\$111,103	\$61,000	\$85,000	\$103,000	\$135,000	\$180,000
Occasionally absent, perhaps a day a week on average	301	16.5%	\$115,534	\$66,560	\$86,200	\$105,597	\$137,000	\$188,000
	115	6.3%	\$111,011	\$60,320	\$81,000	\$100,750	\$133,600	\$187,500
Frequently absent, two or more days per week, with considerable travel	91	5.0%	\$114,756	\$55,000	\$77,000	\$105,000	\$150,000	\$210,000
	37	2.0%	\$114,511	\$60,000	\$80,100	\$110,000	\$140,000	\$192,600
Absent more than 50 per cent of the time, sometimes including weekends, with much travel	53	2.9%	\$105,767	\$60,000	\$72,000	\$95,268	\$135,000	\$210,000
	18	1.0%	\$89,382	\$60,000	\$65,557	\$88,122	\$109,000	\$138,000
Absent for long periods from base of operations and/or travel on an almost continuous basis	19	1.0%	\$94,002	\$38,000	\$65,000	\$95,000	\$118,000	\$184,700

Accident and Health Hazards (H)



Points (Risk Level)*	Count	Column N %	Mean	Percentile 05	Percentile 25	Median	Percentile 75	Percentile 95
0 (Low)	610	33.5%	\$102,521	\$56,000	\$73,000	\$94,958	\$125,000	\$174,000
2	312	17.1%	\$109,116	\$62,000	\$82,500	\$100,000	\$130,000	\$187,000
5	400	21.9%	\$105,844	\$58,010	\$77,000	\$96,000	\$125,000	\$190,000
8	104	5.7%	\$104,947	\$60,000	\$82,000	\$100,000	\$125,381	\$169,000
10	243	13.3%	\$106,799	\$61,000	\$81,476	\$100,000	\$128,000	\$172,685
12	48	2.6%	\$106,845	\$62,376	\$83,125	\$103,426	\$119,275	\$175,000
15	90	4.9%	\$103,111	\$50,500	\$79,872	\$96,050	\$124,800	\$180,294
18*								
20 (High)	11	0.6%	\$101,723	\$38,000	\$71,000	\$93,958	\$120,000	\$210,000

^{*}Not reported due to insufficient data

*Risk level is self-assessed based on the following point matrix:

Low hazard-limited exposure	0
	2
	∠
Moderate hazard-limited exposure	5
	8

High hazard-limited exposure	10
Low hazard-occasional exposure	5
	8.
Moderate hazard-occasional exposure	10
	.12
High hazard-occasional exposure	15
Low hazard-frequent exposure	10
	.12
Moderate hazard-frequent exposure	15
	.18
High hazard-frequent exposure	.20

Comparison Charts

Change in Salary

The average and median full-time salary increased by 0.5% and 1.1% respectively.



	Median	Average
	Salary	Salary
1987	\$48,000	\$49,269
1989	\$50,928	\$62,887
1991	\$54,110	\$57,578
1993	\$54,480	\$56,703
1995	\$56,400	\$59,142
1997	\$60,000	\$62,266
1999	\$62,500	\$65,401
2001	\$66,000	\$68,877
2003	\$68,800	\$71,210
2005	\$71,008	\$73,607
2007	\$74,000	\$77,374
2008	\$76,352	\$83,025
2009	\$80,000	\$86,908
2010	\$82,950	\$91,548

2011	\$84,224	\$91,154
2012	\$89,472	\$96,219
2013	\$90,000	\$98,030
2014	\$94,500	\$102,475
2015	\$97,000	\$105,111
2016	\$96,000	\$104,628
2017	\$97,000	\$107,130
2018	\$96,485	\$104,743
2019	\$97,500	\$105,287

Additional Benefits

Nearly all (95%) respondents indicated that their employer offers additional benefits.



Regression Analysis

General Analysis

A stepwise linear regression was used to find the best model for predicting salaries for engineers and geoscientists working in different industries. This process was used to:

- o Identify key factors which predict salary as well as factors which are not related to salary
- o Make the results independent of the different scales used to measure each factor
- o Identify Boolean components (such as receipt of professional designation) influencing salary
- o Create a linear formula with as much predictive power as possible

An overall formula was also produced which members of APEGS can easily use to estimate their salary. The formula for 2018 explains about 57 percent (57.2%) of variance in salary. Any model explaining at least 50% of the variance in the dependent variable can be considered an effective model. B-values are the raw numerical coefficients of each variable. Since the scales for each variable are different, the beta values are a better measure of relative importance of factors within the model.

Factor	Coefficient (B)	Relative importance (Beta)
(Constant)	46481	
Supervision Scope (S)	784	0.200
Experience (E)	342	0.325
Leadership Authority and/or Supervision Exercised (L)	151	0.113
Duties (D)	127	0.196
Receipt of professional designation	10739	0.123

To calculate the approximate projected salary, input the points for each variable in the following formula:

Formula for expected salary (S_E) without bonus:

$$S_E = Se = 127*D + 342*E + 784*S + 151*L + 46,481$$

Add 10,739 if you have acquired professional status within your field (P.Eng. or P.Geo.)